

# CSC304 Lecture 8

Mechanism Design w/ Money:  
Vickrey auction (single-item, general case)

# Mechanism Design Recap

- Goal: Maximize social welfare  $\max_a \sum_i v_i(a)$
- Method: Truthful Direct Revelation Mechanism
  1. Declare  $(f, p)$
  2. Elicit valuations  $v = (v_i)_{i=1}^n$
  3.  $f(v)$  chooses the social welfare maximizing outcome
  4.  $p(v)$  sets the payments charged to agents in a way that every agent wants to reveal their  $v_i$  truthfully

# Mechanism Design Recap

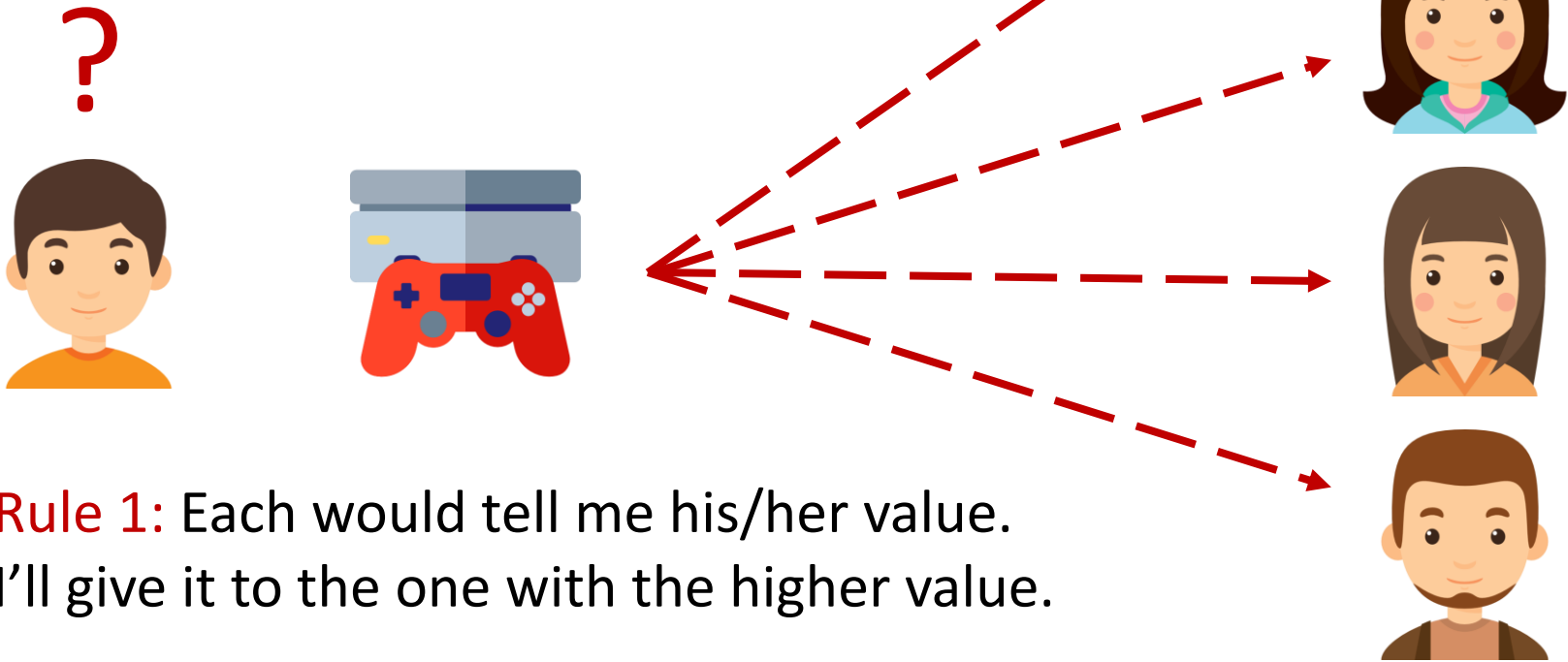
- Revelation Principle → without loss of generality
  - If a mechanism selects outcome  $a$ , payments  $p$  in eq., so does some truthful direct revelation mechanism.

Note:

- Principal wants to maximize social welfare  $\sum_i v_i(a)$
- Each agent  $i$  wants to maximize his net utility
  - If outcome  $a$  is chosen and agent  $i$  pays  $p_i$ , his net utility is  $v_i(a) - p_i$

# Single-Item Auction

**Objective:** The one who really needs it more should have it.

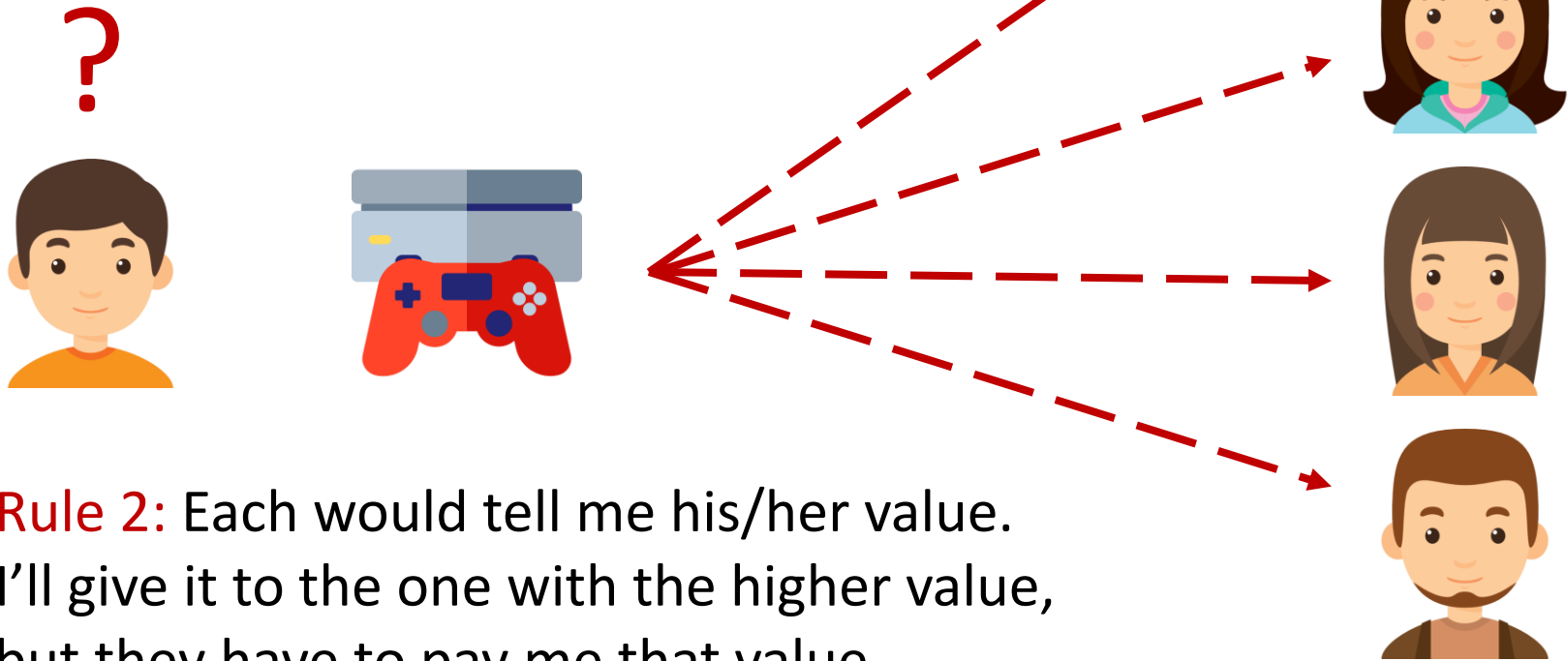


**Rule 1:** Each would tell me his/her value.  
I'll give it to the one with the higher value.

Image Courtesy: Freepik

# Single-Item Auction

**Objective:** The one who really needs it more should have it.

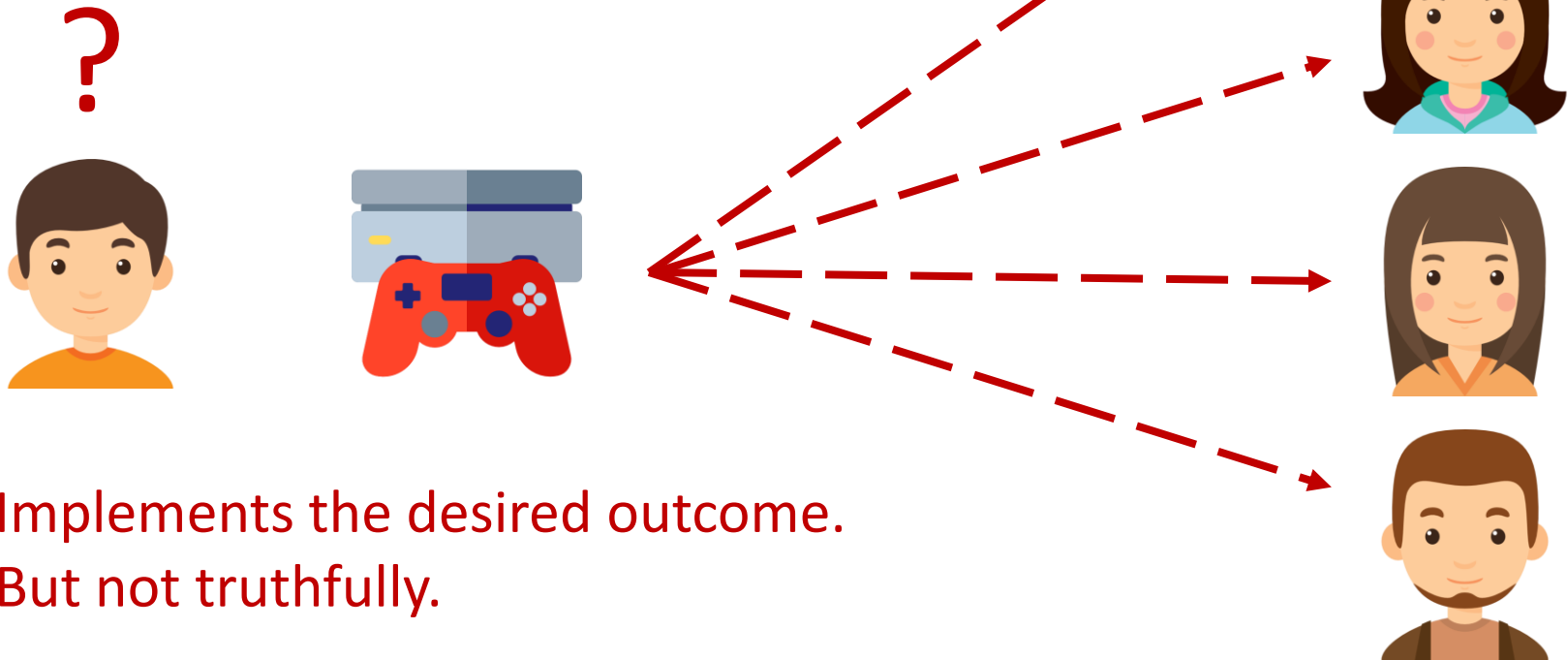


**Rule 2:** Each would tell me his/her value. I'll give it to the one with the higher value, but they have to pay me that value.

Image Courtesy: Freepik

# Single-Item Auction

**Objective:** The one who really needs it more should have it.

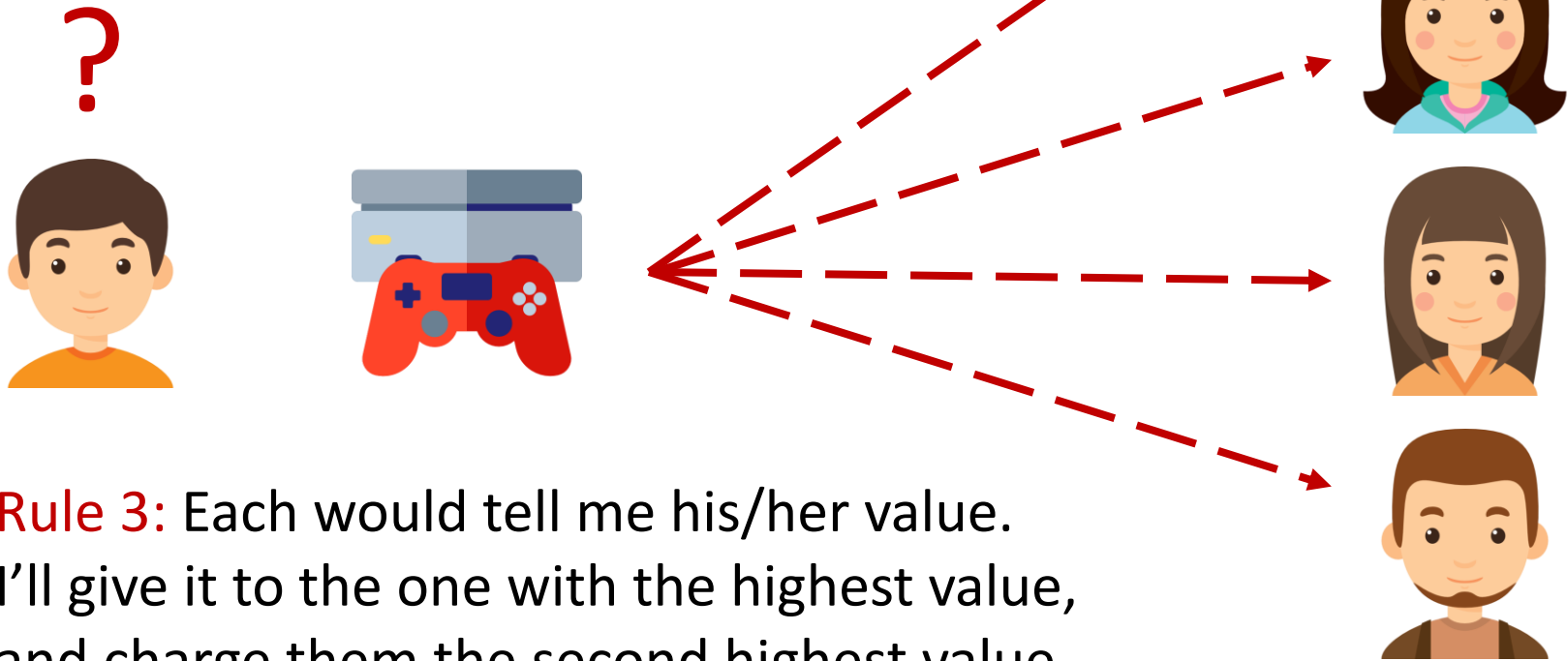


Implements the desired outcome.  
But not truthfully.

Image Courtesy: Freepik

# Single-Item Auction

**Objective:** The one who really needs it more should have it.



**Rule 3:** Each would tell me his/her value. I'll give it to the one with the highest value, and charge them the second highest value.

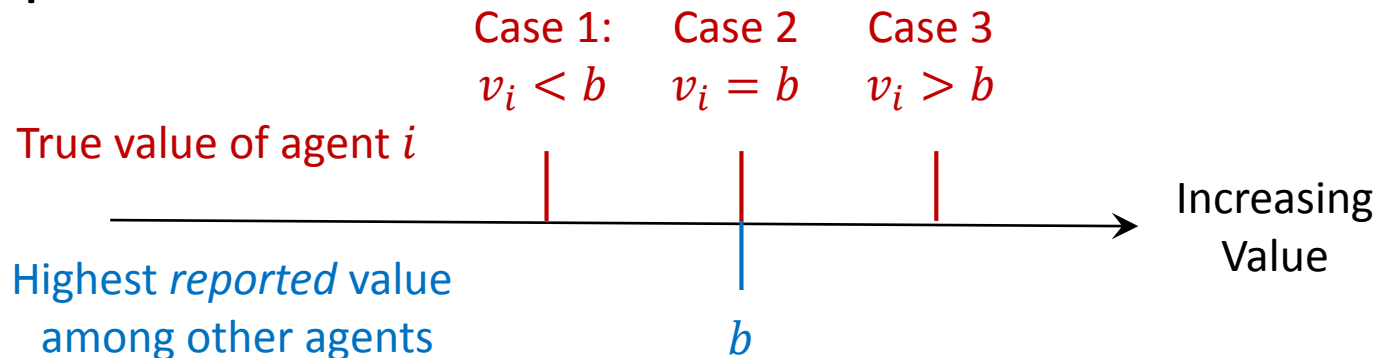
Image Courtesy: Freepik

# Vickrey Auction: Single-Item

- $f$  : give the item to agent  $i^* \in \operatorname{argmax}_i v_i$
- $p$  :  $p_{i^*} = \max_{j \neq i^*} v_j$ , nothing to other agents

## Theorem:

Vickrey auction is dominant strategy incentive compatible.





# Vickrey Auction: Identical Items

- Two identical xboxes
  - Each agent  $i$  only wants one, has value  $v_i$
  - Goal: give to the agents with the two highest values
- Attempt 1
  - To agent with highest value, charge 2<sup>nd</sup> highest value.
  - To agent with 2<sup>nd</sup> highest value, charge 3<sup>rd</sup> highest value.
- Attempt 2
  - To agents with highest and 2<sup>nd</sup> highest values, charge the 3<sup>rd</sup> highest value.
- **Piazza Question:** Which attempt(s) would be DSIC?
  - Both, 1, 2, None.

# Vickrey Auction

- What if I want to give away an xbox AND a ps4?
- Each agent still wants only one of them
  - But has different values for the two
  - $v_i(xbox), v_i(ps4)$
  - $v_i(\{xbox, ps4\}) = \max(v_i(xbox), v_i(ps4))$
- Who gets the xbox? Who gets the ps4? How much should I charge them?

# Vickrey Auction

- Recall:

- Set of alternatives  $A$
- Valuations  $v = (v_i)_{i=1}^n$
- Social choice function  $f(v)$
- Payment rule  $p(v)$

- **Vickrey Auction**

- $f(v) = \operatorname{argmax}_{a \in A} \sum_i v_i(a)$
- $p_i(v) = - \sum_{j \neq i} v_j(f(v))$

As always, do what maximizes social welfare.

Pay (not charge!) to each agent the total value to others

# Vickrey Auction

- Why is this truthful (DSIC)?
  - Suppose agent  $j \neq i$  reports  $\hat{v}_j$
- Utility to agent  $i$  when reporting  $v'_i$ 
  - Let  $f(v'_i, \hat{v}_{-i}) = a$
  - $u_i = v_i(a) - (-\sum_{j \neq i} \hat{v}_j(a))$
  - Agent  $i$  wants  $a$  to maximize  $v_i(a) + \sum_{j \neq i} \hat{v}_j(a)$
  - $f$  chooses  $a$  that maximizes  $v'_i(a) + \sum_{j \neq i} \hat{v}_j(a)$
  - Simple! Report  $v'_i = v_i$

# Vickrey Auction

- Problem: Even to give away my single xbox, I need to pay each friend who doesn't get it the value of the friend who gets it
  - OK, I'm not that rich!
- Want two properties in addition to DSIC
  - Agents should pay the principal:  $p_i(v) \geq 0$
  - Agents shouldn't pay too much:  $p_i(v) \leq v_i(f(v))$ 
    - Individual Rationality (IR)

# Idea

- Vickrey auction

- $f(v) = \operatorname{argmax}_{a \in A} \sum_i v_i(a)$

- $p_i(v) = - \sum_{j \neq i} v_j(f(v))$

- A slight modification

- $f(v) = \operatorname{argmax}_{a \in A} \sum_i v_i(a)$

- $p_i(v) = h_i(v_{-i}) - \sum_{j \neq i} v_j(f(v))$

- Still truthful. Agent  $i$  has no control over his additional payment  $h_i(v_{-i})$

# VCG

- Clarke's pivot rule
  - $h_i(v_{-i}) = \max_a \sum_{j \neq i} v_j(a)$
  - Maximum welfare to others if agent  $i$  wasn't there
- VCG (Vickrey-Clarke-Groves Auction)
  - $f(v) = a^* = \operatorname{argmax}_{a \in A} \sum_i v_i(a)$
  - $p_i(v) = \left[ \max_a \sum_{j \neq i} v_j(a) \right] - \left[ \sum_{j \neq i} v_j(a^*) \right]$
- Payment charged to agent  $i$  = loss in welfare caused to others due to presence of agent  $i$


# VCG

- $f(v) = a^* = \operatorname{argmax}_{a \in A} \sum_i v_i(a)$
- $p_i(v) = \left[ \max_a \sum_{j \neq i} v_j(a) \right] - \left[ \sum_{j \neq i} v_j(a^*) \right]$
- We already saw that this is DSIC.
- Why is  $p_i(v) \geq 0$ ?
- Why is  $p_i(v) \leq v_i(f(v))$ ?



# VCG: Simple Example

- Let's go back to giving away an xbox and a ps4.

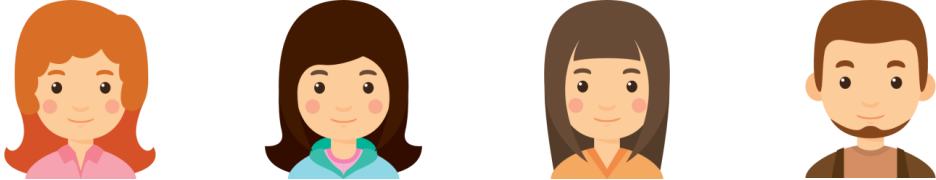


	A1	A2	A3	A4
XBox	3	4	8	7
PS4	4	2	6	1

Q: Who gets the xbox and who gets the PS4?

Q: How much do they pay?

# VCG: Simple Example

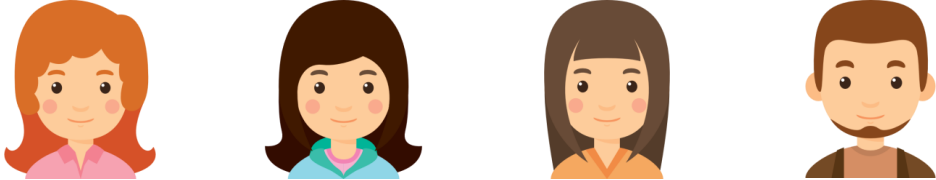


	A1	A2	A3	A4
XBox	3	4	8	7
PS4	4	2	6	1

## Allocation:

- A4 gets XBox, A3 gets PS4
- Achieves maximum welfare of  $7 + 6 = 13$

# VCG: Simple Example

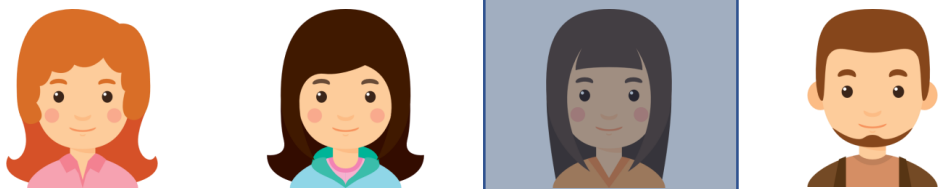


	A1	A2	A3	A4
XBox	3	4	8	7
PS4	4	2	6	1

## Payments:

- Zero payments charged to A1 and A2
- “Deleting” either of them does not change the outcome or payments for others
- Can also be seen by individual rationality

# VCG: Simple Example

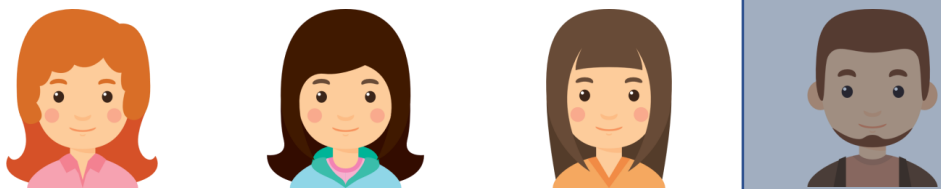


	A1	A2	A3	A4
XBox	3	4	8	7
PS4	4	2	6	1

## Payments:

- Payment charged to A3 =  $11 - 7 = 4$
- Max welfare to others if A3 absent:  $7 + 4 = 11$ 
  - Give XBox to A4 and PS4 to A1
- Welfare to others if A3 present: 7

# VCG: Simple Example

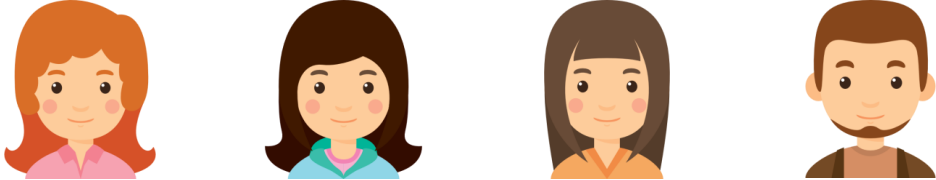


	A1	A2	A3	A4
XBox	3	4	8	7
PS4	4	2	6	1

## Payments:

- Payment charged to A4 =  $12 - 6 = 6$
- Max welfare to others if A4 absent:  $8 + 4 = 12$ 
  - Give XBox to A3 and PS4 to A1
- Welfare to others if A4 present: 6

# VCG: Simple Example



	A1	A2	A3	A4
XBox	3	4	8	7
PS4	4	2	6	1

## Final Outcome:

- **Allocation:** A3 gets PS4, A4 gets Xbox
- **Payments:** A3 pays 4, A4 pays 6
- **Net utilities:** A3 gets  $6 - 4 = 2$ , A4 gets  $7 - 6 = 1$

# Recap

- Four properties
  - Maximize social welfare
  - Dominant strategy incentive compatibility (DSIC)
  - No payments to agents
  - Individual rationality (IR)
- Vickrey auction satisfies the first two
- VCG adds Clarke's pivot rule to satisfy all four