# Transmission Costs, Selfish Nodes, and Protocol Design 

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#### Abstract

We study the influence of transmission costs on the behavior of selfish nodes in wireless local area networks. Intuitively, it seems that transmission costs should have a stabilizing effect as (rational) nodes will defer packet transmissions when congestion develops and the cost for (successfully) transmitting a packet becomes high. In this paper we investigate whether this intuition is true. We use slotted Aloha to model the communication channel where we model the interaction among nodes as a non-cooperative game. For this game, we study the existence and properties of a (symmetric) Nash equilibrium. We show that the existence of a transmission cost is not always sufficient to guarantee stability. In particular, a stable equilibrium strategy will not exist if the transmission cost is too small. We then propose and analyze a price-based mechanism to guarantee stability and to optimize system performance in terms of throughput and delay.


## I. Introduction

An important feature of wireless networks is that packet transmissions incur a cost in terms of battery energy. Intuitively, it seems that transmission costs should have a stabilizing effect as nodes will defer packet transmissions when congestion occurs and the cost for (successfully) transmitting a packet becomes high. In this paper we investigate this intuition and its implication for the design of protocols.

For our analysis, we consider the situation where wireless nodes communicate over a random access channel. That is, whenever a node has a new packet to send, it will do so immediately. If the packet collides (interferes) with a packet sent by another node at the same time, then it is lost and has to retransmitted at a later time. Here, we assume that nodes are selfish and make the decision of (a) when to accept a new packet and (b) when to retransmit a backlogged packet in order to maximize their net benefit. To characterize the net benefit, we assume that (a) nodes obtain a reward for successfully transmitting a packet (where different packets can have different rewards) and (b) each transmission attempt incurs a cost (which is the same for all packets).

Note that under the above model, nodes will try to avoid to transmit/retransmit packets during periods when collisions are likely to occur, as this would decrease the likelihood of a successful transmission and increase the expect cost for successfully transmitting a packet. This observation suggests that transmission costs have a stabilizing effect in the sense that during time of congestion (i.e. when collisions occur frequently) nodes will back-off and hence prevent that the channel becomes clogged. In order to investigate whether this intuition is indeed true, we model the interaction among nodes as a non-cooperative game, and study the existence and properties of a (symmetric) Nash equilibrium. In particular, we are
interested in the question whether there exists an equilibrium which leads to a stable operation of the network (i.e. the expected number of backlogged packets stays bounded).

The motivation for studying the above situation is to obtain a better understanding of protocol design for wireless networks. In particular, we are interested in the following questions: (a) is the existence of a transmission cost sufficient to guarantee stability, (b) if this is not the case, which additional mechanisms are necessary, and (c) how can these mechanisms be used to optimize system performance. The hope is that studying these questions contributes toward the design of simple and robust protocols.

For our analysis, we assume that nodes are indistinguishable and focus on the situation where all nodes use the same strategy. In addition, we require that nodes make a "proper" effort transmit packet once it has been accepted; i.e nodes are not allowed to delay re-transmission attempts indefinitely. For this situation, we show that the existence of a transmission cost is not always sufficient to guarantee stability. In particular, a stable equilibrium strategy will not exist if the transmission cost is small. This result suggests that an additional mechanism is required to guarantee stability. We consider such a mechanism where nodes are charged a price (cost) for each successfully transmitted packet. In the case of a wireless LAN, this cost could be charged at the base-station. We show that such pricing mechanism can be used to guarantee system stability. In addition, it can be used to optimize the system performance in terms of throughput and delay.
For our analysis, we use the standard slotted Aloha model with an infinite set of nodes [1]. Slotted Aloha and its unslotted version (pure Aloha) has been central to the understanding of random access networks. These two protocols have over the years evolved into a rich family of medium access control schemes, most notably CSMA/CD, the Ethernet standard, and CSMA/CA which is the basis of the IEEE 802.11 protocol. All results presented in this paper are easily extended to CSMA, and CSMA/CD.
The rest of the paper is organized as follows. In Section II, we define the non-cooperative game that we consider. In Section III we consider a particular set of strategies that we use in Section IV to study the existence of a stable equilibrium strategy. In particular, in Section IV we show that there does not exist a stable equilibrium strategy if the cost for transmitting a packet is too small. In Section V, we discuss the implication of this result on protocol design and consider a pricing mechanism to guarantee stability and optimize system performance. We discuss related work in Section VI.

## II. Problem Formulation

Consider a random access network where each slot has the duration of one time unit, which is equal to the time it takes to transmit a packet (all packets have the same length) [1]. At the beginning of slot $k, k \geq 0$, active nodes (i.e. nodes which received a new packet in slot $k-1$ or have a backlogged packet at the beginning of slot $k$ ) learn the number of nodes that currently have a backlogged packet. Nodes which received a new packet in slot $k-1$ can decide whether to accept or drop the packet. If a new packet is accepted, then it is immediately transmitted in the next slot $k$. Nodes with a backlogged packet can decide whether or not to retransmit it in slot $k$. A packet is successfully transmitted if it is the only packet being transmitted during a slot; if two or more packets are transmitted during the same slot then these packets collide and are not successfully transmitted. Packets that experienced a collision become backlogged. We assume that each packet transmission incurs a cost $\gamma>0$ (which is the same for all nodes and packets). When a new packet is accepted, the node will stay active until it has successfully transmitted the packet; when the packet has been successfully transmitted, then the node receives a reward (where different packets can have different rewards) and leaves the system. Let $u$ denote that value (reward) of a packet where different packets can have different values. A node which received a new packet and decided to drop it, immediately leaves the system. We assume an infinite set of nodes and an active node does not receive any additional packets (i.e. each active nodes has exactly one packet) [1].

The number of nodes that become active during a time slot is given by a independent Poisson random variable with parameter $\lambda_{0}$. Recall that different packets can have different values. Here we assume that value of a packet can be modeled by a random variable, where $p(u)$ is the probability that a packet has a value equal to or greater than $u$. Accordingly, let

$$
\lambda(u)=p(u) \lambda_{0}, \quad u \geq 0
$$

be the rate at which packets with value equal to or higher than $u$ are generated.

Assumption 1: We assume that the function $\lambda(u), u \geq$ 0 , is bounded, continuous and non-increasing, and we have $\lim _{u \rightarrow \infty} \lambda(u)=0$.

## A. Node Strategies

Having defined the channel, we next describe more precisely the possible node strategies, i.e. the decisions that each node can make.

For our analysis, we assume that at the beginning of a time slot, each active node knows the current number of backlogged packets. Using this information, nodes that received a new packet can then decide whether or not to accept the packet, and nodes with a backlogged packet can decide whether or not to retransmit the packet. More precisely, knowing number of backlogged packets, each active nodes can decide on (a) the minimal value a new packet must have in order to be accepted and (b) the probability for retransmitting a backlogged packet.

Note that a rational node will only accept a new packet if the (expected) cost for successfully transmitting the packet is less than or equal to the value of the packet.

A node strategy $\pi$ is then given by the vector pair $\pi=(u, q)$ where $u=(u(0), u(1), \ldots ., u(n), \ldots$.$) and q=$ $(q(1), q(2), \ldots ., q(n), \ldots$.$) . Given the current state n, u(n)$ indicates the minimal value a new packet must have in order to be accepted and $q(n)$ indicates the probability for retransmitting a backlogged packet. Naturally we have $u(n) \geq 0$ and $q(n) \in$ $[0,1]$. Note that we allow nodes to retransmit backlogged packets with probability 1 or 0 . To simplify notation, we will also identify a strategy $\pi$ by $\pi=(\lambda, q)$ where $\lambda(n)=\lambda\left(u_{n}\right)$, $n \geq 0$.

## B. Markov Chain Formulation

For our analysis, we assume that nodes are indistinguishable and focus on the situation where all nodes use the same strategy. In this case, a strategy $\pi$ defines a Markov chain $\left(n_{k} ; k \geq 0\right)$ on the state space $\mathcal{N}=\{n \geq 0\}$, where $n_{k}$ indicates the number of nodes that have a backlogged packet at the beginning of a slot $k$. The transition probabilities of the Markov chain under a given strategy $\pi$ are given by

$$
P_{n, n^{\prime}}(\pi)= \begin{cases}e^{-\lambda(n)} n q(n)(1-q(n))^{n-1}, & n^{\prime}=n-1 \\ e^{-\lambda(n)}\left[\lambda(n)(1-q(n))^{n}+\ldots\right. & \\ \left.+\left[1-n q(n)(1-q(n))^{n-1}\right]\right], & n^{\prime}=n \\ \lambda(n) e^{-\lambda(n)}\left[1-(1-q(n))^{n}\right], & n^{\prime}=n+1 \\ \frac{e^{-\lambda(n)} \lambda(n)^{k}}{k!}, & n^{\prime}=n+k \\ 0, & k \geq 2 \\ 0, & \text { otherwise }\end{cases}
$$

Assuming that $q(n)$ is small, we can use the (Poisson) approximation (see [1] for a derivation)

$$
(1-q(n))^{n} \approx e^{-n q(n)}
$$

to obtain the following expressions for the transition probabilities,
$P_{n, n^{\prime}}(\pi)= \begin{cases}n q(n) e^{-\lambda(n)-(n-1) q(n)}, & n^{\prime}=n-1, \\ -\lambda(n) e^{-\lambda(n)-n q(n)}+e^{-\lambda(n)}-\ldots & \\ n q(n) e^{-\lambda(n)-(n-1) q(n)}, & n^{\prime}=n, \\ \lambda(n) e^{-\lambda(n)}\left[1-e^{-n q(n)}\right], & n=n+1, \\ \frac{e^{-\lambda(n)} \lambda(n)^{k}}{k!}, & n^{\prime}=n+k, \\ 0, & k \geq 2, \\ 0, & \text { otherwise. }\end{cases}$
Let

$$
G(n)=\lambda(n)+n q(n), \quad n \in \mathcal{N}
$$

be the offered load at state $n$ [1]. It is well-known that the probability that an active node leaves the system at state $n$ (by successful transmitting either a new packet or a backlogged packet) is given by (see [1] for a detailed derivation)

$$
G(n) e^{-G(n)}
$$

Furthermore, note the following. Given that a node transmits a backlogged packet at state $n$, the probability that this packet is successfully transmitted is equal to

$$
e^{-\lambda(n)-(n-1) q(n)}
$$

i.e. a retransmission attempt of a backlogged packet by a given node is successful if no other nodes makes a transmission attempt (of either a new packet or a backlogged packet).

## C. Expected Total Transmission Costs

An important part of our analysis is to determine the expected cost for successfully transmitting a packet, as this will affect whether or not a node will accept a new packet with a given value $u$. To do this, we will first characterize the expected cost for successfully transmitting a packet that is currently backlogged, and the expected cost for a newly accepted packet. In addition, we will also distinguish the case where each node uses the same strategy $\pi$, and the case where a given node retransmits packets with probability $\hat{q}(n), n \geq 1$, and all other nodes use a given strategy $\pi$. This will allow us to study the optimal choice of $\hat{q}(n)$ for a given strategy $\pi$.

We start out by characterizing the expected cost for successfully transmitting a backlogged packet at a given node when the node uses retransmission probabilities $\hat{q}(n), n \geq 1$, and all other nodes use a given strategy $\pi$. To do this, we consider the following Markov reward process. Suppose that a given node has a backlogged packet. Furthermore, suppose that the given node retransmits packets with probability $\hat{q}(n), n \geq 1$, and all other nodes use a given strategy $\pi$ for accepting new packets and retransmitting backlogged packets. To compute the expected cost $Q(n, \pi, \hat{q})$ for the node to successfully transmit the backlogged packet starting from state $n$ when all other nodes use strategy $\pi$, we introduce a termination state $T$ and consider the Markov chain with transition probabilities

$$
P_{n, n^{\prime}}^{T}(\pi, \hat{q})=\left\{\begin{array}{lc}
(n-1) q(n) e^{-\lambda(n)-(n-2) q(n)-\hat{q}(n)}, \\
& n^{\prime}=n-1, \\
\lambda(n) e^{-\lambda(n)-(n-1) q(n)-\hat{q}(n)}+e^{-\lambda(n)}-\ldots \\
-(n-1) q(n) e^{-\lambda(n)-(n-2 q(n)-\hat{q}(n)}-\ldots \\
-\hat{q}(n) e^{-\lambda(n)-(n-1) q(n)}, & n^{\prime}=n, \\
\lambda(n) e^{-\lambda(n)}\left[1-e^{(n-1) q(n)-\hat{q}(n)}\right], \\
& n^{\prime}=n+1, \\
\frac{e^{-\lambda(n)} \lambda(n)^{k}}{k!}, & n^{\prime}=n+k \\
& k \geq 2, \\
0, & \text { otherwise. }
\end{array}\right.
$$

and

$$
P_{n, T}^{T}=\hat{q}(n) e^{-\lambda(n)-(n-1) q(n)}
$$

Note that $P_{n, T}^{T}$ is equal to the probability that the node which uses the retransmission vector $\hat{q}$ is able to successfully retransmit the backlogged packet. Let $P_{T, T}^{T}=1$. Furthermore, we associate with each state a cost as follows. For $n \in \mathcal{N}$, let the cost $c(n)$ be given by

$$
c(n)=\gamma \hat{q}(n)
$$

Note that $c(n)$ is the expected transmission cost at state $n$. For $T$, the cost $c(T)$ is equal to 0 . Note that the above definitions imply that $T$ is a cost-free termination state.

Let $\left(s_{k} ; k \geq 0\right)$ be the Markov chain with transition probabilities given by $P^{T}(\pi, \hat{q})$. We then have

$$
Q(n, \pi, \hat{q})=E_{T}\left[\sum_{k=0}^{\infty} c\left(s_{k}\right) \mid s_{0}=n\right]
$$

where the expectation $E_{T}$ is taken with respect to the transition probabilities $P^{T}(\pi, \hat{q})$.

The expect transmission cost $R(n, \pi, \hat{q})$ for a packet that is accepted at state $n$ by a node which uses the retransmission vector $\hat{q}$ when all other nodes use strategy $\pi$ is then given by

$$
\begin{aligned}
& R(n, \pi, \hat{q})= \\
& \quad \gamma+\frac{\lambda(n) e^{\lambda(n)}}{1-e^{-\lambda(n)}}\left(1-e^{-n q(n)}\right) Q(n+1, \pi, \hat{q})+\ldots \\
& \quad+\sum_{k=2}^{\infty} \frac{\frac{\lambda(n)^{k}}{k!} e^{\lambda(n)}}{1-e^{-\lambda(n)}} Q(n+k, \pi, \hat{q}) .
\end{aligned}
$$

To see this, note that

$$
\frac{\lambda(n) e^{\lambda(n)}}{1-e^{-\lambda(n)}}
$$

is equal to the conditional probability that only one node received a new packet given that at least one node received a new packet, and

$$
\frac{\lambda(n) e^{\lambda(n)}}{1-e^{-\lambda(n)}}\left(1-e^{-n q(n)}\right)
$$

is equal to the probability that the transmission attempt of a newly received packet is successful, i.e. does not collide with a transmission attempt of another newly arrived packet or a retransmission attempt of a backlogged packet.

If all nodes use strategy $\pi=(\lambda, q)$ then we denote expected cost for successfully transmitting a backlogged packet starting at state $n$ by

$$
Q(n, \pi)=Q(n, \pi, q)
$$

and the expected cost for successfully transmitting a newly received packet at state $n$ by

$$
R(n, \pi)=R(n, \pi, q)
$$

## D. Symmetric Nash Equilibrium and Stable Strategies

Having characterized the expected transmission costs, we are now in the position to address the question how a node should make decision on when to accept a new packet, and when to retransmit backlogged packets, in order to maximize its net benefit. For our analysis, we require that nodes make a "proper" effort transmit packet once it has been accepted; i.e nodes are not allowed to delay re-transmission attempts indefinitely and we require that the time between retransmission attempts of a given backlogged packet is finite (with probability 1). We will refer to such a strategy as an admissible strategy. Below, we will first define more precisely
an admissible strategy, and then define the notion of an equilibrium strategy.

Consider the situation where a given node has a backlogged packet and uses the retransmission vector $\hat{q}$ to retransmit the backlogged packet (where $\hat{q}(n)$ is the probability that the given node will make a retransmission attempt at state $n$ ), and suppose that all other nodes use a given strategy $\pi$. Starting at the state $n$, let $T_{n}(\pi, \hat{q})$ be the first time that the given node (which uses the retransmission vector $\hat{q}$ ) will make a retransmission attempt of the backlogged packet.

Definition 1: Given a strategy $\pi$, we call a retransmission vector $\hat{q}$ admissible with respect to $\pi$ if for all states $n \geq 1$ we have that $T_{n}(\pi, \hat{q})$ is a random variable.
The above definition implies that under an admissible retransmission vector, a node with a backlogged packet will eventually make a retransmission attempt, i.e. with probability 1 the node will make a retransmission attempt within a finite time interval.

Given a strategy $\pi$, let $\mathcal{Q}(\pi)$ be the set of all admissible retransmission probability vectors $\hat{q}$ with respect to $\pi$.

Definition 2: We call a strategy $\pi$ admissible if $\lambda(0)>0$ and $q \in \mathcal{Q}(\pi)$.
Using the above notation, we define an equilibrium strategy as follows.

Definition 3: We call a admissible strategy $\pi$ an equilibrium strategy if for all $n \geq 0$ we have $q=\arg \min _{\hat{q} \in \mathcal{Q}(\pi)} Q(n, \pi, \hat{q})$ and $\lambda(n)=\lambda(R(n, \pi))$.
The above definition states that an equilibrium strategy $\pi$ minimizes the expected total retransmission cost for an accepted packet, and only accepts a new packet if its value is equal to or larger than the expected total transmission cost, i.e. $u_{n}=R(n, \pi)$ or equivalently $\lambda(n)=\lambda(R(n, \pi))$.

Note that an equilibrium strategy $\pi$ defines a symmetric Nash equilibrium: if all nodes adopt strategy $\pi$ then no node has an incentive to deviate from $\pi$ as the strategy $\pi$ maximizes at each state $n \in \mathcal{N}$ the net benefit given by reward minus (expected) cost.

Besides admissible strategies, we are also interested in strategies which guarantee that the expected number of backlogged packets in the system stays bounded. We use the following criteria.

Definition 4: We call a strategy $\pi$ stable if there exists $\epsilon>0$ and a integer $N_{0}$ such that

$$
\lambda(n)-G(n) e^{-G(n)}<-\epsilon, \quad n \geq N_{0}
$$

The following lemma states that an equilibrium strategy leads to a well-behaved system.

Proposition 1: If $\pi$ is a stable equilibrium strategy, then the corresponding Markov chain has a single positive recurrent class and possibly some transient states.
We provide a proof for the above result in Appendix B
In the following, we are interested in the existence of a stable equilibrium strategy.

## III. A Particular Set of Strategies

To study the existence of a stable equilibrium strategy we consider a particular set of strategies. Before we define this set,
we briefly recall some definitions to classify states a Markov chain $\left\{X_{t} ; t \geq 0\right\}$ with state space $\mathcal{N}$ [2]. Given two states $n, n^{\prime} \in \mathcal{N}$, we say that $n$ and $n^{\prime}$ communicate if there there exist integer $t_{1}$ and $t_{2}$ such that

$$
P\left(X_{t_{1}}=n^{\prime} \mid X_{0}=n\right)>0
$$

and

$$
P\left(X_{t_{2}}=n \mid X_{0}=n^{\prime}\right)>0
$$

A class of states is then given by a non-empty set $\mathcal{N}_{c}$ such that all states in $\mathcal{N}_{c}$ communicate with each other and no state in the set $\mathcal{N}_{c}$ communicates with any state outside the set $\mathcal{N}_{c}$.

Using the notion of a class of states as given above, we define then the sets of strategies that we are interested in as follows.

Definition 5: For $\kappa>0$, let $\mathcal{F}_{\kappa}$ be the set of all admissible strategies $\pi=(\lambda, q)$ with property that there exists a class of states $\mathcal{N}_{c}(\pi)$ of the form $\mathcal{N}_{c}(\pi)=\left\{n \geq N_{0}\right\}$ such that

$$
\lambda(n)+(n-1) q(n)=\kappa
$$

for all states $n \in \mathcal{N}_{c}(\pi)$ with $q(n)>0$.
The above definition implies that for a policy $\pi \in \mathcal{F}_{\kappa}$, there exists a integer $N_{0}$ such that all states $n, n^{\prime}, n \geq N_{0}$ and $n^{\prime} \geq N_{0}$, communicate with each other, but not with any other state $n^{\prime \prime}<N_{0}$.

In the next section, we will show that the collection $\mathcal{F}_{\kappa}, k>$ 0 , is sufficient to characterize a stable equilibrium strategy. In addition, we derive necessary and sufficient conditions for the existence of a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$. Before we proceed, we introduce additional notation that we will use to characterize a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$.

Let $Q_{\kappa}(n, \pi)$ be the expected cost for successfully a backlogged packet starting at state $n$ under a strategy $\pi \in \mathcal{F}_{\kappa}$, and let $R_{\kappa}(n, \pi)$ be the expected cost for successfully transmitting a new packet accepted at state $n$. Note that for a states $n \in \mathcal{N}_{c}(\pi)$ with $q(n)>0$ the probability that a given retransmission attempt of a backlogged packet is successful is equal to $e^{-\kappa}$. As by definition a strategy $\pi \in \mathcal{F}_{\kappa}$ is admissible, we have

$$
Q_{\kappa}(n, \pi)=\gamma e^{\kappa}, \quad n \in \mathcal{N}_{c}(\pi)
$$

For a given strategy $\pi \in \mathcal{F}_{\kappa}$, the cost for successfully transmitting a packet that was accepted at a state $n \in \mathcal{N}_{c}(\pi)$ is then given by

$$
R_{\kappa}(n, \pi)=\gamma+\left(1-\frac{\lambda(n)}{1-e^{-\lambda(n)}} e^{-\lambda(n)-n q(n)}\right) \gamma e^{\kappa}
$$

Using the fact that $\lambda(n)+(n-1) q(n)=\kappa$, we obtain for $n \in \mathcal{N}_{c}(\pi)$ that

$$
R_{\kappa}(n, \pi)=\gamma+\left(1-\frac{\lambda(n)}{1-e^{-\lambda(n)}} e^{-\lambda(n)-\frac{n}{n-1}(\kappa-\lambda(n))}\right) \gamma e^{\kappa}
$$

For $r \geq 0$, consider the function

$$
f_{\kappa, n}(r)=\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\lambda(r)-\frac{n}{n-1}(\kappa-\lambda(r))}\right) \gamma e^{\kappa}
$$

If $\pi$ is an equilibrium strategy, then we have

$$
\lambda(n)=\lambda(R(n, \pi))
$$

and $R(n, \pi)$ is a solution to the equation

$$
r=f_{\kappa, n}(r)
$$

Next consider the function

$$
f_{\kappa, \infty}(r)=\lim _{n \rightarrow \infty} f_{\kappa, n}(r)=\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\kappa}\right) \gamma e^{\kappa}
$$

In Appendix C, we show that the equation

$$
r=f_{\kappa, \infty}(r)
$$

has a solution $r \geq 0$ if and only if

$$
\max _{r \geq 0}\left(f_{\kappa, \infty}(r)-r\right) \geq 0
$$

If the above equation has at least one solution $r \geq 0$, then we define

$$
r_{\kappa, \infty}=\max \left\{r \geq 0 ; f_{\kappa, \infty}(r)=r\right\}
$$

It can be shown that when there exists a $r \geq 0$ such that $r=f_{\kappa, \infty}(r)$, then $r_{\kappa, \infty}$ is well defined. In Appendix C, we show that if the equation $r=f_{\kappa, \infty}(r)$ has a solution and $\lambda\left(r_{\kappa, \infty}\right)<\kappa$, then there exists a solution $r_{\kappa, n} \geq 0$ to the equation

$$
r=f_{\kappa, n}(r), \quad n \geq 2
$$

Furthermore, it can be shown that if $\max _{r \geq 0}\left(f_{\kappa, \infty}(r)-r\right)<0$ then there does not exists an equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$. This implies that the existence of a solution to $r=f_{\kappa, \infty}(r)$ and $\lambda\left(r_{\kappa, \infty}\right)<\kappa$ are a necessary conditions for the existence of an equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$.

Finally, we define the function

$$
f_{\kappa, 0}(r)=\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\lambda(r)}\right) \gamma e^{\kappa}, \quad r \geq 0
$$

In Appendix C, we show that the equation

$$
r=f_{\kappa, 0}(r)
$$

always has a unique solution $r \geq 0 \geq 0$; let $r_{\kappa, 0}$ be the solution to the above equation. The value $r_{\kappa, 0}$ has the following interpretation. Let $n_{0}$ be given by

$$
n_{0}=\min \left\{n \in \mathcal{N}_{c}(\pi)\right\}
$$

In Appendix C we show that $q\left(n_{0}\right)=0$ and

$$
R_{\kappa}\left(n_{0}, \pi\right)=\gamma+\left(1-\frac{\lambda\left(n_{0}\right)}{1-e^{-\lambda\left(n_{0}\right)}} e^{-\lambda\left(n_{0}\right)}\right) \gamma e^{\kappa}
$$

This implies that when $\pi$ is an equilibrium strategy then we have

$$
\lambda\left(n_{0}\right)=\lambda\left(r_{\kappa, 0}\right)
$$

## IV. Existence of a Stable EQUilibrium Allocation

Using the above definition, we obtain the following necessary and sufficient conditions for the existence of a stable strategy $\pi \in \mathcal{F}_{\kappa}$ as follows.

Proposition 2: There exists a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$ if and only if the following conditions hold
(a) $\max _{r \geq 0}\left(f_{\kappa, \infty}(r)-r\right) \geq 0$,
(b) $\lambda\left(r_{\kappa, \infty}\right)<\kappa e^{-\kappa}$, and
(c) $\lambda\left(r_{\kappa, 0}\right) \geq \kappa$.

We provide a proof in Appendix D. Let us briefly comment on the above conditions. As discussed above, condition (a) is a necessary condition for the existence of an equilibrium strategy. Condition (b) is a necessary condition for the existence of a stable equilibrium strategy. Condition (c) has the following interpretation. As noted above, one can show that if $\pi \in \mathcal{F}_{\kappa}$ is an equilibrium strategy then we have $q\left(n_{0}\right)=0$ and $\lambda\left(n_{0}\right)=\lambda\left(r_{\kappa, 0}\right)$. If

$$
e^{-\lambda\left(n_{0}\right)}=e^{-\lambda\left(r_{\kappa, 0}\right)}>e^{-\kappa}
$$

then the probability that no node attempts to transmit a packet is larger at state $n_{0}$ than at all other states $n \in \mathcal{N}_{c}(\pi)$ and it is more economical for a node to retransmit a backlogged packet at stage $n_{0}$ than at any other state $n \in \mathcal{N}_{c}(\pi)$; hence strategy $\pi$ with $q\left(n_{0}\right)=0$ is not an equilibrium strategy.

The next result states that is is sufficient to consider the the collection of sets $\mathcal{F}_{\kappa}, \kappa>0$, to characterize stable equilibrium strategies.

Proposition 3: If $\pi$ is a stable equilibrium strategy then there exists a $\kappa>0$ such that $\pi \in \mathcal{F}_{\kappa}$.
We provide a proof for the above proposition in Appendix E.
Combining Proposition 2 and 3, it follows that there does not always exist a stable equilibrium strategy. In particular, we have the following result.

Corollary 1: If $\sup _{\kappa>0}\left\{\kappa e^{-\kappa}-\lambda\left(\gamma e^{\kappa}\right)\right\} \leq 0$, then there does not exist a stable equilibrium strategy.

Furthermore, one can show that if there exists a stable equilibrium strategy, then there typically exists a continuum of stable equilibrium strategies. These results suggest that a transmission cost is not sufficient to guarantee stability (existence of a stable equilibrium strategy) and to able to predict the system performance (existence of a unique stable equilibrium strategy).

## V. Protocol Design

In this section, we discuss the implications of the above results.

## A. Stability

Corollary 1 implies that transmission costs are not always sufficient to guarantee stability. In particular, a stable equilibrium strategy will not exist if the transmission cost $\gamma$ is too small. This result suggest that an additional mechanism is required to achieve stability. Here, we consider such a mechanism where nodes are charged a price (cost) $c>0$ for each successfully transmitted packet. In the case of a wireless LAN, this cost could be charged at the base-station. Note that
nodes are only charged for successfully transmitted packets, but not for each transmission attempt. For a strategy $\pi \in \mathcal{F}_{\kappa}$, the cost for successfully transmitting a packet accepted at a state $n \in \mathcal{N}_{c}(\pi)$ is then given by

$$
R_{\kappa}^{c}(n, \pi)=c+\gamma+\left(1-\frac{\lambda(n)}{1-e^{-\lambda(n)}} e^{-\lambda(n)-n q(n)}\right) \gamma e^{\kappa}
$$

Using the notation of Section III, we define the function $f_{\kappa, \infty}^{c}(r)$ by

$$
\begin{aligned}
f_{\kappa, \infty}^{c}(r) & =c+\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\kappa}\right) \gamma e^{\kappa} \\
& =c+f_{\kappa, \infty}(r)
\end{aligned}
$$

If there exists a $r>0$ such that $r=f_{\kappa, \infty}^{c}(r)$, let

$$
r_{\kappa, \infty}^{c}=\max \left\{r \geq 0 ; r=f_{\kappa, \infty}^{c}(r)\right\}
$$

Furthermore, we define the function $f_{\kappa, 0}^{c}(r)$ by

$$
f_{\kappa, 0}^{c}(r)=c+\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\lambda(r)}\right) \gamma e^{\kappa}
$$

We have the following result for the function $f_{\kappa, 0}^{c}(r)$.
Lemma 1: There exists a unique $r_{\kappa, 0}^{c} \geq 0$ such that $r_{\kappa, 0}^{c}=$ $f_{\kappa, 0}^{c}(r)$.
The above lemma can be proved using the same argument as given in the proof for Lemma 21 in Appendix C. For the function $f_{\lambda}^{c}(r)$ we have the following result.

Proposition 4: For every $\kappa>0$, there exists a price $c>0$ such that
(a) $\max _{r \geq 0}\left(f_{\kappa, \infty}^{c}(r)-r\right)>0$, and
(b) $\lambda\left(r_{\kappa, \infty}^{c}\right)<\kappa e^{-\kappa}$.

The above result states that we can always satisfy the first two condition of Proposition 2 by choosing the cost $c$ hight enough.

Proof: Note that for $r=0$, we have

$$
f_{\kappa, \infty}^{c}(0)=c+\gamma+\left(1-\frac{\lambda(0)}{1-e^{-\lambda(0)}} e^{-\kappa}\right) \gamma e^{\kappa}
$$

and for

$$
c_{0}=\gamma+\left(1-\frac{\lambda(0)}{1-e^{-\lambda(0)}} e^{-\kappa}\right) \gamma e^{\kappa}
$$

we have that

$$
f_{\kappa, \infty}^{c}(0)>0, \quad c \geq c_{0}
$$

This shows that property (a) of Proposition 4 can always be achieved by setting the price $c$ high enough.

Let $r^{\kappa}$ be such that

$$
\lambda\left(r^{\kappa}\right)=\kappa e^{-\kappa}
$$

We have

$$
f_{\kappa, \infty}^{c}\left(r^{\kappa}\right)=c+\gamma+\left(1-\frac{\lambda(\kappa)}{1-e^{-\lambda\left(r^{\kappa}\right)}} e^{-\kappa}\right) \gamma e^{\kappa}
$$

and for

$$
c^{\kappa}=\gamma+\left(1-\frac{\lambda(\kappa)}{1-e^{-\lambda\left(r^{\kappa}\right)}} e^{-\kappa}\right) \gamma e^{\kappa}
$$

we have

$$
f_{\kappa, \infty}^{c}\left(r^{\kappa}\right)>r^{\kappa}, \quad c>c^{\kappa}
$$

This shows that (b) of Proposition 4 can always be achieved by setting the price $c$ high enough.

Proposition 4 then follows by choosing $c>\max \left\{c_{0}, c^{\kappa}\right\}$.
Using Lemma 1 and Proposition 4, we can construct an equilibrium strategy as follows. Choose the cost $c>0$ such that condition (a) and (b) in Proposition 4 are satisfied. If this is the case, using the same argument as given in Appendix C it can be shown that for $n \geq 2$ there exists a $r_{\kappa, n}^{c} \geq 0$ such that

$$
r_{\kappa, n}^{c}=f_{\kappa, n}^{c}\left(r_{n}\right)=c+f_{\kappa, n}\left(r_{n}\right)
$$

and $\lambda\left(r_{\kappa, n}^{c}\right)<\kappa$. Using this value $r_{\kappa, n}^{c}, n \geq 2$, consider the following strategy $\pi=(\lambda, q) \in \mathcal{F}_{\kappa}$ as follows. Let $\lambda(n)=$ $\lambda\left(r_{\kappa, n}^{c}\right)$ and $\lambda(0)=\lambda(1)=\lambda\left(r_{\kappa, 0}^{c}\right)$; and let $q(1)=0$ and

$$
q(n)=\frac{\kappa-\lambda(n)}{n-1}, \quad n \geq 2
$$

If $\lambda\left(r_{\kappa, 0}^{c}\right) \geq \kappa$, then using the same argument as given in Appendix D to prove Proposition 2, one can show that this strategy $\pi$ is indeed a stable equilibrium strategy. If $\lambda\left(r_{\kappa, 0}^{c}\right)<$ $\kappa$, then (by the same argument as given in Section IV) it is more economical for a node to retransmit a backlogged packet at stage $n=1$ than at any other state $n \geq 2$, and $\pi$ with $q(1)=0$ is not an equilibrium strategy. To overcome this problem, we can use the following approach.

In order to make state $n=1$ "unattractive" for retransmitting a backlogged packet (and make $q(1)=0$ indeed the optimal probability for retransmitting a backlogged packet at state $n=1$ ), the base station could jam the channel with some (small) probability $q_{J}$. More precisely, we want to jam the channel at state $n=1$ such that the probability of a successfully retransmission attempt of the backlogged packet is less than $e^{-(\kappa+\delta)}$ for a small $\delta>0$. Below we describe how this can be achieved.

We use the following notation. For $\delta>0$, let the function $f_{\delta}^{c}(r)$ be given by

$$
f_{\delta}^{c}(r)=c+\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\kappa-\delta}\right) \gamma e^{\kappa}, \quad r \geq 0
$$

Note that for $\delta>0$ we have

$$
f_{\delta}^{c}(r) \geq f_{\kappa, \infty}^{c}(r), \quad r \geq 0
$$

Therefore, if conditions (a) and (b) of Proposition 4 are stratified, then there exists a $r_{\delta}^{c} \geq r_{\kappa, \infty}^{c}$ such that $r_{\delta}^{c}=f_{\delta}^{c}\left(r_{\delta}^{c}\right)$ and we have $\lambda\left(r_{\delta}^{c}\right)<\kappa$. Suppose that the base station jams the channel (by sending a fictitious packet) at state $n=1$ with probability $q_{J}$ such that

$$
\left(1-q_{J}\right)=e^{-\left(\kappa+\delta-\lambda\left(r_{\delta}^{c}\right)\right)}
$$

Consider then the function
$f_{J, 0}^{c}(r)=c+\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\lambda(r)} e^{-\left(\kappa+\delta-\lambda\left(r_{\delta}^{c}\right)\right)}\right) \gamma e^{\kappa}$.
and note that

$$
r_{\delta}^{c}=f_{J, 0}^{c}\left(r_{\delta}^{c}\right)
$$

The function $f_{J, 0}^{c}(r)$ captures the expected cost for successfully transmitting a packet that arrived at state $n=1$ given that (a) the channel at state $n=1$ gets jammed with probability $q_{J}$ as given above, (b) the backlogged packets does not make a retransmission attempt, and (c) the probability of a successfully retransmission attempt of backlogged packet is equal to $e^{-\kappa}$ for all states $n \geq 2$. Under $\lambda\left(r_{\delta}^{c}\right)$ the probability that a transmission attempt of a backlogged packet is successful at state $n=1$ is equal to

$$
e^{-\lambda\left(r_{\delta}^{c}\right)}\left(1-q_{J}\right)=e^{-(\kappa-\kappa)}<e^{-\kappa}
$$

and the probability for successfully retransmitting a backlogged packet at state $n=1$ is less than for any other state $n \geq 2$. Using this result, it follows that the strategy $\pi$ that we constructed above is indeed a stable equilibrium strategy.

It might seem that jamming the channel is too drastic a counter-measure for the case where $\lambda\left(r_{\kappa, 0}^{c}\right)<\kappa$, and will hurt the system performance; however this is not necessarily the case. Note that when $\delta$ is very small, then the price $r_{\delta}^{c}$ is very close to $r_{\kappa, \infty}^{c}$, and the arrival rate $\lambda\left(r_{\delta}^{c}\right)$ at state $n=1$ is close to the arrival rate $\lambda(n), n \geq 2$. Hence, the overall system performance in terms of throughput is not significantly reduced.

Note that in order to construct a stable equilibrium strategy as outlined above, it is necessary to have exact knowledge of the rate function $\lambda$ in order to pick the price $c$ and the jamming probability $q_{J}$. Of course, in practice this is not the case. We revisit this issue in Section VII, where we discuss whether it is possible to set the price $c$ in order to stabilize the system, and achieve a desired system performance, without knowing the arrival rate $\lambda$.

## B. System Performance

In the previous section, we discussed how pricing can be used to stabilize the system. Next, we study whether the above pricing mechanism can also be used to optimize system performance. By Lemma 13 in Appendix C, for a strategy $\pi \in \mathcal{F}_{\kappa}$ we have

$$
\lim _{n \rightarrow \infty} G(n) e^{G(n)}=\kappa e^{-\kappa}
$$

and $\kappa e^{-\kappa}$ can be used to characterize the maximal sustainable throughput of the system under a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$. It is well known that the sustainable throughput is maximized for $\kappa=1$ and is equal to $e^{-\kappa}$. Therefore, in order to maximize throughput, $\kappa$ should be set equal to 1 . Having decided on $\kappa$, the next step is to choose the price $c$. We have the following result.

Proposition 5: For every $\kappa>0$ and every rate $\lambda_{t}=$ $\lambda\left(r_{t}\right)<\min \left\{\kappa e^{-\kappa}, \lambda\left(r_{\kappa, \infty}\right)\right\}$, there exists a price $c>0$ such that $r_{t}=f_{\kappa, \infty}^{c}\left(r_{t}\right)$.

Proof: Note that if $\lambda\left(r_{t}\right)<\lambda_{\infty}^{\kappa}$, then by Assumption 1 we have $f_{\infty}^{\kappa}\left(r_{t}\right)<r_{t}$. As we have

$$
f_{\kappa, \infty}^{c}\left(r_{t}\right)=c+f_{\infty}^{\kappa}\left(r_{t}\right)
$$

Therefore, for $c=r-f_{\infty}^{\kappa}\left(r_{t}\right)$ we have

$$
f_{\kappa, \infty}^{c}\left(r_{t}\right)=c+f_{\infty}^{\kappa}\left(r_{t}\right)=r_{t}
$$

and the result follows.
The above result states that the price $c$ can be used to set the (asymptotic) throughput $\lambda_{t}$ of the system. In particular, if the original system is not stable and $\lambda\left(r_{\kappa, \infty}\right) \geq \kappa e^{-\kappa}$ for all $\kappa>0$, then the price $c$ can be used to achieve obtain a stable policy with throughput $\lambda_{t}$ for any $\lambda_{t}$ less then $\kappa e^{-\kappa}$. In particular, by setting $\kappa=1$, in this case any throughput less then $e^{-1}$ can be achieved.

Note that choosing $c$ introduces a trade-off between throughput and delay. In order to maximize the throughput we should choose $\lambda_{t}$ close to $\kappa e^{\kappa}$; however, in order to minimize the delay we should choose $\lambda_{t}$ to be small. We note that this throughput/delay trade-off is well-known.

Once $\kappa$ and the price $c$ have been chosen as outlined above, then a stable equilibrium policy can be constructed by choosing the retransmission probabilities $q(n), n \geq 1$, and if necessary a jamming probability $q_{J}$ for state $n=1$ as given in the previous subsection.

It is important to note that the above results can also be used to design rate control algorithms, and MAC-layer protocols, which achieve a desired performance (in terms and throughput and delay) in the case where nodes cooperate and are not selfish. In this case, the "cost" $c$ has the interpretation of a congestion control signal.

## C. Standardization of the MAC-Layer Protocol

As noted in Section IV, if there exists a stable equilibrium strategy then there typically exist a continuum of stable equilibrium strategies which might lead to very different systems performances in terms throughput and delay. Therefore, the choice of a particular equilibrium strategy is important. However, nodes can not unilaterally influence the choice of a particular equilibrium strategy, and nodes would have to agree a priori on a equilibrium strategy in order to achieve a desired system performance; clearly this is not practical. Alternatively, nodes could relay on an "institution" to choose the parameter $\kappa$ associated with an equilibrium strategy (see previous section) and standardize the MAC layer protocol accordingly (note that $\kappa$ can be set by suitably defining the retransmission probabilities $q(n)$ ). Standardizing the MAC protocol (either through an institution or some other mechanism) is necessary (to guarantee stability) and desirable (to obtain good system performance), and is in the interest of rational nodes (to obtain good system performance). Furthermore, one can show that a MAC-layer protocol chosen as outlined in Section V-A will implement a unique stable equilibrium strategy. This has the following important implications. As $\pi$ is an equilibrium strategy, no node has an incentive to deviate from it; hence the protocol is robust toward "cheating". Furthermore, as the equilibrium strategy is unique, one can predict (and therefore optimize) the system performance as outlined in Section V-B.

## VI. Related Work

There is considerable interest in studying the behavior of selfish nodes in wireless networks. Below we highlight some of this literature.

Closely related to the analysis presented here is the work by MacKenzie and Wicker in [3] which uses the same channel model as used above. However, the work in [3] assumes that the arrival rate of new nodes is fixed (i.e. nodes are not allowed to drop packets when the total transmission costs are high); here, the arrival rate is a function of the expected total transmission cost.

Also related to the above work, is the work of Altman et al. presented in [4], [5]. However, [4], [5] uses a different channel model where the number of nodes is finite, and uses numerical case studies to characterize the system performance. An advantage of the model presented in this paper is that it allows a formal analysis. In particular, the analysis presented above confirms several of the experimental results obtained in [4], [5]; for example, it confirms the observation made in [4], [5] that introducing a cost $c$ can be used to improve system performance.

The issue of selfish nodes in wireless random access networks (IEEE 802.11 hotspots), and the role of MAC-layer standards, is also considered in [6], [7] where a mechanism for dealing with "cheaters" (i.e nodes which do not follow the standard) is proposed and analyzed. Note that for the model considered in this paper, the problem of "cheaters" does not arise as the MAC-layer protocol of Section V-C implements a Nash equilibrium. The difference in the results is explained by the different models considered: (a) the work in [6], [7] focuses on the retransmission of backlogged packets and does not take rate control (in the transport layer) into account, were in this paper considers both rate control and packet retransmissions; and (b) the work presented here considers only delay insensitive traffic (see also comments in the next section) whereas the model in [6], [7] considers a more general setting.

## VII. Conclusions

We studied the behavior of selfish nodes in a wireless local area networks assuming that (a) nodes obtain a reward for successfully transmitting a packet (where different packets can have different rewards) and (b) each transmission attempt incurs a cost (which is the same for all packets). In particular, for this situation we studied how nodes decide on (a) when to accept a new packet and (b) when to retransmit a backlogged packet. For our analysis, we modeled the interaction among nodes as a non-cooperative game, and study the existence and properties of a (symmetric) Nash equilibrium; in particular a stable equilibrium.

In our main results, we show that the existence of a transmission cost is not always sufficient to guarantee stability. In particular, a stable equilibrium strategy will not exist if the transmission cost is small. This result suggests that an additional mechanism is required to guarantee stability. We consider such a mechanism where nodes are charged a price
(cost) for each successfully transmitted packet. In the case of a wireless LAN, this cost could be charged at the basestation. We show that such pricing mechanism can be used to guarantee system stability. In addition, it can be used to optimize the system performance in terms of throughput and delay.

The motivation for studying the above situation is to obtain a better understanding of protocol design for wireless networks. In particular, the above results that a simple pricing mechanism is enough to ensure a stable and predictable (in terms of throughput and delay) operation of the network. However, these results were obtained for a particular model and under particular assumptions. Below we discuss some of the limitations of the model that we used in our analysis.

The results of Section V-B states that it is possible to achieve a desired system performance by suitably choosing $c$ and $\kappa$. However, this requires a priori knowledge of the rate function $\lambda$ and the transmission cost $\gamma$, which is unrealistic. In addition, we assumed that nodes have perfect system information and know the total number of currently backlogged packets. Again, this is unrealistic. A natural question that arises then in this context is whether there exists a mechanism that can be used to achieve a desired system performance (in terms of throughput and delay) without requiring (a) knowledge of the rate function $\lambda$ and transmission cost $\gamma$, and (b) knowledge of the total number of currently backlogged packets. Surprisingly, this seems possible. In [8], [9], we discuss such an approach where the system iteratively updates the cost $c$ based on the ternary channel feedback information ("idle", "successful","collision") in order to obtain a desired system performance. However, the mechanism proposed in [8], [9] has been derived assuming that nodes cooperate; studying it within a game-theoretic framework is future research.

Regarding future work, there are several assumptions that we made in our analysis and it would be interesting to study how relaxing this assumption would affect the above results.

One important feature of the model used in this paper is that nodes have delay-insensitive traffic, i.e. when choosing the retransmission probabilities nodes are only concerned about transmission costs but not delay. The extension of the analysis to delay-sensitive traffic seems possible, but poses additional challenges that need to be carefully evaluated.

Another important assumption that we made in our analysis is that is that a node is not allowed to drop a packet once it has been accepted, i.e. we assumed that a node will always try to successfully transmit a backlogged packet. Also, we assumed that when a node decides to accept a new packet, then it will transmit it immediately in the next time slot. It would be interesting to consider more general strategies where nodes are allowed to drop backlogged packets, and nodes can decide when to first transmit an accepted packet. Again, extending the analysis to more general set of strategies seems possible, but poses additional challenges that need to be carefully studied.

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## APPENDIX

## A. Properties of Admissible Strategies and Equilibrium Strategies

In this section we derive some basic properties of admissible strategies and equilibrium strategies.

Lemma 2: If $\pi$ is admissible, then we have

$$
\lambda(n)+q(n)>0, \quad n \geq 0
$$

Proof: We prove the lemma by contradiction. Suppose that there exists a state $n$ such that $q(n)=\lambda(n)=0$. Note that in this case we have $T_{n}(\pi, q)=\infty$ with probability 1 and $\pi$ is not admissible.

Lemma 3: If $\pi$ is an equilibrium strategy then we have

$$
(1-q(n))+\lambda(n)>0, \quad n \geq 2
$$

Proof: Suppose that there exists a state $n_{0}$ such that $\lambda\left(n_{0}\right)=0$ and $q\left(n_{0}\right)=1$. Note, this implies that $Q\left(n_{0}, \pi\right)=$ $\infty$ and $R(0, \pi)=\infty$ (as by assumption we have $\lambda(0)>0$ ). As

$$
\lim _{u \rightarrow \infty} \lambda(u)=0
$$

it follows that

$$
\lambda(0) \neq \lambda(R(0, \pi))
$$

and $\pi$ is not an equilibrium strategy.
The above lemma states that an equilibrium strategy is deadlock-free.

## B. Properties of Stable Strategies

In this section we derive properties of stable strategies that we use to prove our main results.

Lemma 4: If $\pi$ is a stable equilibrium strategy, then there exists a integer $N_{0}$ such that $q(n)>0$ for all $n \geq N_{0}$.

Proof: Note that for all $n \geq 1$ with $q(n)=0$, we have $G(n)=\lambda(n)$. Therefore it follows that for $n$ such that $q(n)=$ 0 , we have

$$
G(n) e^{-G(n)}=\lambda(n) e^{-\lambda(n)} \leq \lambda(n)
$$

If $\pi$ is a stable strategy, then there exists a integer $N_{0}$ with $G(n) e^{-G(n)}>0$. This implies that for all states $n \geq N_{0}$ we have $q(n)>0$.

Lemma 5: If strategy $\pi$ is a stable equilibrium strategy, then for every pair of states $n$ and $n^{\prime}, n<n^{\prime}$, we have that $n^{\prime}$ is accessible from $n$.

Proof: Note that the lemma is true if we have that $\lambda(n)>$ 0 . Therefore, suppose that $\lambda(n)=0$ and let

$$
n^{\prime \prime}=\max \{m<n: \lambda(m)>0\}
$$

Note that such a state $n^{\prime}$ exists as the strategy $\pi$ is an equilibrium strategy and hence is admissible. Furthermore, because the strategy $\pi$ is admissible, we have

$$
q(m)>0, \quad n^{\prime \prime}<m \leq n
$$

It then follows that that the state $n^{\prime \prime}$ is accessible from $n$. Furthermore, because $\lambda\left(n^{\prime \prime}\right)>0$ we have that the state $n^{\prime}$ is accessible from state $n^{\prime \prime}$. Combining these results, it follows that state $n^{\prime}$ is accessible from $n$.

Lemma 6: If strategy $\pi$ is a stable equilibrium strategy, then the corresponding Markov chain has a single class and possibly some transient states.

Proof: As $\pi$ is a stable strategy, by Lemma 4 there exists a integer $N_{0}$ such that $q(n)>0$ for all $n \geq N_{0}$. Combining this result with Lemma 5, all states $n, n^{\prime} \geq N_{0}$ communicate. Also from Lemma 5, we have if $n<n^{\prime}$ then state $n^{\prime}$ is accessible from $n$; hence all states $n \geq N_{0}$ are accessible from all other states. The result then follows.

Proposition 1 of Section II-D, states that if $\pi$ is a stable equilibrium strategy then the has a single positive recurrent class and possibly some transient states. Using Lemma 6, we can use the following criteria to prove Proposition 1 [10].

Proposition 6: If strategy $\pi$ is a stable equilibrium strategy, then the corresponding Markov chain has a single positiverecurrent class and possibly some transient states if and only if there exist a non-negative function $V(n), n \in \mathcal{N}$, positive constants $\delta$ and $b$, and a finite set $\overline{\mathcal{N}} \subset \mathcal{N}$ such that
(i) $E\left(V\left(n_{k+1}\right)-V\left(n_{k}\right) \mid n_{k}=n\right) \leq-\delta, \quad n \notin \overline{\mathcal{N}}$,
(ii) $E\left(V\left(n_{k+1}\right)-V\left(n_{k}\right) \mid n_{k}=n\right)<b, \quad n \in \overline{\mathcal{N}}$,
where the expectation is taken with respect to the Markov chain with transition probabilities $P(\pi)$ as given in Section IIB.

Note that when $\pi$ is a stable strategy, then for the function $V(n)=n, n \geq 0$, we have
$E\left(V\left(n_{k+1}\right)-V\left(n_{k}\right) \mid n_{k}=n\right)=\lambda(n)-G(n) e^{G(n)}, \quad n \geq 0$, where $G(n)=\lambda(n)+n q(n)$. Hence, the above criteria is satisfied as $\pi$ is a stable strategy and Proposition 1 is true.

Lemma 7: If $\pi$ is a stable strategy, then we have
$\lim _{n \rightarrow \infty} q(n)=0$.
Proof: If $\pi$ is a stable strategy, then there exists a integer $N_{0}$ such that $G(n) e^{-G(n)}-\lambda(n)>\epsilon>0$. As

$$
\lim _{G \rightarrow \infty} G e^{-G}=0
$$

it follows that there exists a $G_{\max }<\infty$ such that for $n \geq N_{0}$ we have $G(n)<G_{\max }$. Using this result, we obtain that for $n \geq N_{0}$, we have

$$
q(n)=\frac{G(n)-\lambda(n)}{n}<\frac{G_{\max }}{n}
$$

and

$$
\lim _{n \rightarrow \infty} q(n)<\lim _{n \rightarrow \infty} \frac{G_{\max }}{n}=0
$$

Lemma 8: If $\pi$ is a stable strategy, then there exists $G_{\min }>$ 0 and a integer $N_{0}$ such that

$$
G(n) \geq G_{\min }, \quad n \geq N_{0}
$$

Proof: If $\pi$ is a stable strategy, then there exists a integer $N_{0}$ such that

$$
G(n) e^{-G(n)}-\lambda(n)>\epsilon>0, \quad n \geq N_{0}
$$

This implies that for $n \geq N_{0}$, we have

$$
G(n) e^{-G(n)}>\epsilon, \quad n \geq N_{0}
$$

As

$$
\lim _{G \rightarrow 0} G e^{-G}=0
$$

the result follows.
Lemma 9: If $\pi$ is a stable strategy, then there exists $\tilde{\epsilon}>0$ and a integer $\tilde{N}_{0}$ such that

$$
\tilde{G}(n) e^{-\tilde{G}(n)}-\lambda(n)>\tilde{\epsilon}, \quad n \geq \tilde{N}_{0}
$$

where

$$
\tilde{G}(n)=\lambda(n)+(n-2) q(n), \quad n \geq 2
$$

Proof: If $\pi$ is a stable strategy, then there exists $\epsilon>0$ and a integer $N_{0}$ such that

$$
G(n) e^{-G(n)}-\lambda(n)>\epsilon, \quad n \geq N_{0}
$$

Choose a positive constant $\delta_{1}$ and choose $G_{1}$ such that

$$
\left(G-\delta_{1}\right) e^{-G+\delta_{1}}<\frac{\epsilon}{4}, \quad G \geq G_{1}
$$

Note that such a $G_{1}$ exists as

$$
\lim _{G \rightarrow \infty} G e^{-G}=0
$$

Next consider the function $h_{\delta}(G)$ given by

$$
h_{\delta}(G)=\left|G e^{-G}-(G-\delta) e^{-G+\delta}\right|, \quad G \in\left[\delta, G_{1}\right]
$$

Note that for every $\delta$ the function $h_{\delta}$ has a maximum on [ $\left.\delta, G_{1}\right]$; let $K_{\delta}$ be given by

$$
K_{\delta}=\max _{G \in\left[\delta, G_{1}\right]} h_{\delta}(G)
$$

Furthermore, note that

$$
\lim _{\delta \rightarrow 0} K_{\delta}=0
$$

Therefore, there exists a $\delta_{2}$ such that

$$
\left|G e^{-G}-\left(G-\delta_{2}\right) e^{-G+\delta_{2}}\right| \leq \frac{\epsilon}{2}, \quad G \in\left[\delta_{2}, G_{1}\right]
$$

As $\pi$ is a stable strategy, by Lemma 8 there exists a $G_{\min }>0$ such that $G(n) \geq G_{\text {min }}$ for $n \geq N_{0}$. Now set $\delta_{0}=$ $\min \left\{\delta_{1}, \delta_{2}, G_{\min }\right\}$. Combining these results, we obtain

$$
\left|G(n) e^{-G(n)}-\left(G(n)-\delta_{0}\right) e^{-G+\delta_{0}}\right| \leq \frac{\epsilon}{2}, \quad n \geq N_{0}
$$

Note that

$$
G(n)-\tilde{G}(n)=q(n), \quad n \geq 2
$$

By Lemma 7, we have

$$
\lim _{n \rightarrow \infty} q(n)=0
$$

and there exists a integer $\tilde{N}_{0}$, such that

$$
G(n)-\tilde{G}(n) \leq \delta_{0}, \quad n \geq \tilde{N}_{0}
$$

Using this result, we have for $n \geq \tilde{N}_{0}$ that

$$
\begin{aligned}
& \tilde{G}(n) e^{-\tilde{G}(n)}-\lambda(n) \\
& >G(n) e^{-G(n)}-\left|\tilde{G}(n) e^{-\tilde{G}(n)}-G(n) e^{-G(n)}\right|-\lambda(n) \\
& \geq \frac{\epsilon}{2}
\end{aligned}
$$

and the result follows.
Lemma 10: If $\pi$ is a stable strategy, then the Markov chain with transition probabilities $P^{T}\left(\pi, q_{0}\right)$ with $q_{0}(n)=0, n \geq 1$, is stable on $\mathcal{N}$.

Proof: Note that when $q_{0}(n)=0, n \geq 1$, then $P_{n, T}^{T}\left(\pi, q_{0}\right)=0, n \geq 0$. Therefore, in order to show that the Markov chain with transition probabilities $P^{T}\left(\pi, q_{0}\right)$ is stable on $\mathcal{N}$ it suffices to show that there exists $\epsilon>0$ and a integer $N_{0}$ such that

$$
\tilde{G}(n) e^{\tilde{G}(n)}-\lambda(n)>\epsilon, \quad n \geq N_{0}
$$

That this is indeed the case is the statement of Lemma 7 and the result follows.

For a given stable equilibrium strategy, let $\mathcal{N}_{c}(\pi)$ the the single recurrent class, and let the state $n_{0}$ be defined by

$$
n_{0}=\min \left\{n \in \mathcal{N}_{c}(\pi)\right\}
$$

Lemma 11: We have $q\left(n_{0}\right)=0$.
Proof: If this is not true, then the state $n^{\prime}=n_{0}-1$ is accessible from $n_{0}$. By Lemma 5 we have that all states $n \in$ $\mathcal{N}_{c}(\pi)$ are accessible from $n^{\prime}$ and hence $n^{\prime}$ belongs also to the set $\mathcal{N}_{c}(\pi)$ contradicting the fact that $n_{0}=\min \left\{n \in \mathcal{N}_{c}(\pi)\right\}$.

## C. Properties of Strategies in $\mathcal{F}_{\kappa}$

In this section, we derive some properties of strategies in the set $\mathcal{F}_{\kappa}, \kappa>0$, that we use to prove our main results.

Consider a strategy $\pi \in \mathcal{F}_{\kappa}$, and let $\mathcal{N}_{c}(\pi)$ be the recurrent class; then there exists a integer $N_{0}$ such that $n \in \mathcal{N}_{c}(\pi)$ if $n \geq N_{0}$. Note that for every state $n \in \mathcal{N}_{c}(\pi)$ with $q(n)>0$, we have

$$
e^{-\lambda(n)-(n-1) q(n)}=e^{-\kappa}, \quad n \geq N_{0}
$$

We then have the following result.
Lemma 12: For every strategy $\pi \in \mathcal{F}_{\kappa}$, we have

$$
\lim _{n \rightarrow \infty} q(n)=0
$$

Proof: Note that

$$
q(n)=\frac{\kappa-\lambda(n)}{n-1}
$$

As

$$
\lambda(n) \leq \lambda(0)<\infty
$$

it follows that

$$
\lim _{n \rightarrow \infty} q(n) \leq \lim _{n \rightarrow \infty} \frac{\kappa-\lambda(0)}{n-1}=0
$$

Lemma 13: We have

$$
\lim _{n \rightarrow \infty} G(n) e^{-G(n)}=\kappa e^{-\kappa}
$$

Proof: Note that in order to prove the lemma, it suffices to prove that

$$
\lim _{n \rightarrow \infty} G(n)=\kappa
$$

Note that $(G(n)-\kappa)=q(n)$. As by Lemma 12, we have that

$$
\lim _{n \rightarrow \infty} q(n)=0
$$

the result follows.
Lemma 14: If $\pi \in \mathcal{F}_{k}$ then we have

$$
Q_{\kappa}(n, \pi)=\gamma e^{\kappa}, \quad n \in \mathcal{N}_{c}(\pi)
$$

Proof: By definition, for all states $n \in \mathcal{N}_{c}(\pi)$ we have $\lambda(n)+(n-1) q(n)=\kappa$. This implies that the probability that a transmission attempt of a backlogged packet at a state $n \in \mathcal{N}_{c}(\pi)$ is successful is equal to $e^{-\kappa}$. As by definition the strategy $\pi$ is admissible, we have $Q_{\kappa}(n, \pi)=\gamma e^{\kappa}$ for all states $n \in \mathcal{N}_{c}(\pi)$.

For a state $n \in \mathcal{N}_{c}(\pi)$, the expected cost for successfully transmitting a packet is then given by

$$
R_{\kappa}(n, \pi)=\gamma+\left(1-\frac{\lambda(n)}{1-e^{-\lambda(n)}} e^{-\lambda(n)-n q(n)}\right) \gamma e^{\kappa}
$$

Using the fact that $\lambda(n)+(n-1) q(n)=\kappa$, we obtain that for $n \in \mathcal{N}_{c}(\pi)$ that
$R_{\kappa}(n, \pi)=\gamma+\left(1-\frac{\lambda(n)}{1-e^{-\lambda(n)}} e^{-\lambda(n)-\frac{n}{n-1}(\kappa-\lambda(n))}\right) \gamma e^{\kappa}$.
Consider now the function

$$
f_{\kappa, n}(r)=\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\lambda(r)-\frac{n}{n-1}(\kappa-\lambda(r))}\right) \gamma e^{\kappa}
$$

If $\pi$ is an equilibrium strategy, then we have

$$
R_{\kappa}(n, \pi)=f_{\kappa, n}\left(R_{\kappa}(n, \pi)\right)
$$

and $R_{\kappa}(n, \pi)$ is a solution to the equation

$$
r=f_{\kappa, n}(r), \quad r \geq 0
$$

In the following we investigate whether this equation has a solution.

Lemma 15: There exist a $r_{\kappa, n} \geq 0$ such that $r_{\kappa, n}=$ $f_{\kappa, n}\left(r_{\kappa, n}\right)$ if and only if

$$
\max _{r \geq 0}\left(f_{\kappa, n}(r)-r\right) \geq 0
$$

Proof: Clearly, if $\max _{r \geq 0}\left(f_{\kappa, n}(r)-r\right)<0$ then there does not exists a $r \geq 0$ such that $r=f_{\kappa, n}(r)$. Suppose that $\max _{r \geq 0}\left(f_{\kappa, n}(r)-r\right)>0$. Then there exists a $r \geq 0$ such that $f_{\kappa, n}(\bar{r})>r$. As

$$
\lim _{r \rightarrow \infty} f_{\kappa, n}(r)=\gamma+\left(1-e^{-\frac{n}{n-1} \kappa}\right) \gamma e^{\kappa}<\infty
$$

and the function $f_{\kappa, n}(r)$ is continuous, this implies that there exists a $r \geq 0$ such that $r=f_{\kappa, n}(r)$. The result then follows.

Lemma 16: Let $n, n^{\prime} \geq 2$ be such that $n<n^{\prime}$. If $\kappa-\lambda(r)>$ 0 , then we have $f_{\kappa, n}(r)>f_{\kappa, n^{\prime}}(r)$.

Proof: Note that

$$
\begin{aligned}
& f_{\kappa, n}(r)-f_{\kappa, n^{\prime}}(r)= \\
& -\gamma \frac{\lambda(r) e^{\kappa} e^{-\lambda(r)}}{1-e^{-\lambda(r)}}\left(e^{-\frac{n}{n-1}(\kappa-\lambda(r))}-e^{-\frac{n^{\prime}}{n^{\prime}-1}(\kappa-\lambda(r))}\right) .
\end{aligned}
$$

Note that

$$
\frac{n}{n-1}>\frac{n^{\prime}}{n^{\prime}-1}, \quad n<n^{\prime}
$$

Combining this result with the fact that $\kappa-\lambda(r)>0$, it follows that

$$
\frac{n}{n-1}(\kappa-\lambda(r))>\frac{n^{\prime}}{n^{\prime}-1}(\kappa-\lambda(r)), \quad n<n^{\prime}
$$

and the result follows.
Lemma 17: Let $n, n^{\prime} \geq 2$ be such that $n<n^{\prime}$. If $r_{\kappa, n^{\prime}} \geq 0$ is such that $r_{\kappa, n^{\prime}}=f_{\kappa, n^{\prime}}\left(r_{\kappa, n^{\prime}}\right)$ and $\kappa-\lambda\left(r_{n^{\prime}}\right)>0$, then there exist $r_{\kappa, n}>r_{\kappa, n^{\prime}}$ such that $r_{\kappa, n}=f_{\kappa, n}\left(r_{\kappa, n}\right)$.

Proof: By Lemma 16, we have that

$$
f_{\kappa, n}\left(r_{\kappa, n^{\prime}}\right)>f_{\kappa, n^{\prime}}\left(r_{\kappa, n^{\prime}}\right)=r_{\kappa, n^{\prime}}
$$

As

$$
\lim _{r \rightarrow \infty} f_{\kappa, n}(r)=\gamma+\left(1+e^{-\frac{n}{n-1} \kappa}\right) \gamma e^{\kappa}<\infty
$$

and $f_{\kappa, n}(r)$ is continuous, it follows that there exists $r_{\kappa, n}>$ $r_{\kappa, n^{\prime}}$ such that $r_{\kappa, n}=f_{\kappa, n}\left(r_{\kappa, n}\right)$.

Next consider the function

$$
f_{\kappa, \infty}(r)=\lim _{n \rightarrow \infty} f_{\kappa, n}(r)=\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\kappa}\right) \gamma e^{\kappa} .
$$

The following result is obtained by the same argument as given for Lemma 15; we omit a detailed proof.

Lemma 18: There exists $r \geq 0$ such that $r=f_{\kappa, \infty}(r)$ if and only if

$$
\max _{r \geq 0}\left(f_{\kappa, \infty}(r)-r\right) \geq 0
$$

If the above equation has at least one solution $r \geq 0$, then we define

$$
r_{\kappa, \infty}=\max \left\{r \geq 0 ; f_{\kappa, \infty}(r)=r\right\}
$$

The next two lemmas can be obtained using the same argument as given for Lemma 16 and Lemma 17; we omit detailed proofs.

Lemma 19: If $\kappa-\lambda(r)>0$, then we have for $n \geq$ that $f_{\kappa, n}(r)>f_{\kappa, \infty}(r)$

Lemma 20: If there exists $r \geq 0$ is such that $r=f_{\kappa, \infty}(r)$ and $\kappa-\lambda(r)>0$, then for $n \geq 2$ there exist $r_{\kappa, n}>r$ such that $r_{\kappa, n}=f_{\kappa, n}\left(r_{\kappa, n}\right)$.

Finally, we define the function

$$
f_{\kappa, 0}(r)=\gamma+\left(1-\frac{\lambda(r)}{1-e^{-\lambda(r)}} e^{-\lambda(r)}\right) \gamma e^{\kappa}, \quad r \geq 0
$$

Note that when $\pi$ is an equilibrium strategy then we have $\lambda\left(n_{0}\right)=\lambda\left(r_{\kappa, 0}\right)$, where $n_{0}=\min \left\{n \in \mathcal{N}_{c}(\pi)\right\}$.
Lemma 21: There exists a unique $r_{\kappa, 0} \geq 0$ such that $r_{\kappa, 0}=$ $f_{\kappa, 0}\left(r_{\kappa, 0}\right), r \geq 0$.

Proof: Note that

$$
f_{\kappa, 0}(0)=\gamma+\left(1-\frac{\lambda(0) e^{-\lambda(0)}}{1-e^{-\lambda(0)}}\right) \gamma e^{\kappa}>0
$$

Furthermore, as by Assumption $\lim _{r \rightarrow \infty} \lambda(r)=0$, we have

$$
\lim _{r \rightarrow \infty} f_{\kappa, 0}(r)=\gamma<\infty
$$

As the function $f_{\kappa, 0}(r)$ is continuous, it follows that there exists a $r_{\kappa, 0} \geq 0$ such that $r_{\kappa, 0}=f_{\kappa, 0}\left(r_{\kappa, 0}\right)$.

To show that there exists a unique $r_{\kappa, 0} \geq 0$ such that $r_{\kappa, 0}=$ $f_{\kappa, 0}\left(r_{\kappa, 0}\right)$, it suffices to show that the function $f_{\kappa, 0}(r)$ is nonincreasing. However, this is equivalent to showing that the function $\lambda(r) e^{-\lambda(r)} /\left(1-e^{-\lambda(r)}\right)$ is non-decreasing in $r$. This is indeed the case, as the function $x e^{-x} /\left(1-e^{-x}\right)$ is nonincreasing in $x$. This can easily be verified by considering the first derivative.

## D. Proof of Proposition 2

First suppose that the conditions hold. Then we can construct a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$ as follows. If condition (b) holds, then by Lemma 20 for $n \geq 2$ there exists $r_{\kappa, n} \geq 0$ be such that $r_{\kappa, n}=f_{\kappa, n}\left(r_{\kappa, n}\right)$ and $\lambda\left(r_{\kappa, n}\right)<$ $\kappa e^{-\kappa}$.Set $\lambda(n)=\lambda\left(r_{\kappa, n}\right), n \geq 2$, and set $\lambda(0)=\lambda(1)=$ $\lambda\left(r_{\kappa, 0}\right)$. Then choose $q(n), n \geq 1$, as follows: set $q(1)=0$ and

$$
q(n)=\frac{\kappa-\lambda\left(r_{\kappa, n}\right)}{n-1}, \quad n \geq 2
$$

Note that $\pi$ is a stable strategy. As $\lambda(0)=\lambda\left(r_{\kappa, 0}\right)>0$ and the strategy is stable, it follows that $\pi$ is admissible. For all $n \geq 2$, the probability for a successfully transmission attempt of a backlogged packet is equal to $e^{-\kappa}$. For $n=1$, the
probability is equal to $e^{-\lambda\left(r_{\kappa, 0}\right)}<e^{-\kappa}$. Combining these two observations, it follows that

$$
q=\arg \min _{\hat{q} \in \mathcal{Q}(\pi)} Q(n, \pi, \hat{q}), \quad n \geq 1
$$

and $\pi$ is an stable equilibrium strategy.
Next, we have to show if one of the conditions does not hold, then there does not exists a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$.

Suppose that condition (a) does not hold and that there exists a stable equilibrium strategy $\pi \in \mathcal{F}_{k}$. This implies that there exists a integer $N_{0}$ such that for all $n \geq N_{0}$ there exists $r_{\kappa, n} \geq 0$ such that $r_{\kappa, n}=f_{\kappa, n}\left(r_{\kappa, n}\right)$. However, as

$$
f_{\kappa, \infty}(r)=\lim _{n \rightarrow \infty} f_{\kappa, n}(r)
$$

and

$$
\lim _{r \rightarrow \infty} f_{\kappa, \infty}(r)-r=-\infty
$$

it follows that there exists a bound $R<\infty$ such that $r_{\kappa, n}<R$ for $n \geq N_{0}$ and the set $\left\{r_{\kappa, n} ; n \geq N_{0}\right\}$ has at least one limit point. Let $r_{\kappa, \infty}$ be such a limit point. As the function $f_{\kappa, \infty}$ is bounded, it the follows that

$$
\lim _{r \rightarrow r_{\kappa, \infty}} f_{\kappa, \infty}(r)=f_{\kappa, \infty}\left(r_{\kappa, \infty}\right)=r_{\kappa, \infty}
$$

However, this contradicts our assumption that condition (a) does not hold. Similarly, one can show that there does not exist a stable equilibrium strategy if condition (b) does not hold.

Next, suppose that the conditions do not hold. Clearly, if $\lambda_{\infty} \geq \kappa e^{-\kappa}$ then there can not exists a stable strategy $\pi \in \mathcal{F}_{\kappa}$.

Finally, suppose that condition (c) does not hold and there exists a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$. Now consider the state $n_{0}=\min \left\{n \in \mathcal{N}_{c}(\pi)\right\}$. Recall that $q\left(n_{0}\right)=0$ (Lemma 11) and as $\pi$ is an equilibrium strategy we have $\lambda\left(n_{0}\right)=\lambda\left(r_{\kappa, 0}\right)$. If $n_{0} \geq 1$, then the probability of a successful transmission of a backlogged packet at state $n_{0}$ is equal to $e^{-\lambda\left(r_{\kappa, 0}\right)}$ and the probability of success in all other states in $\mathcal{F}_{\kappa}$ is equal to $e^{-\kappa}$. It follows that for $\hat{q}$ with $\hat{q}\left(n_{0}\right)=1$ and $\hat{q}(n)=0, n \neq n_{0}$, we have that

$$
Q(n, \pi, \hat{q})=\gamma e^{\lambda\left(r_{\kappa, 0}\right)}<\gamma e^{\kappa}=Q(n, \pi, q), \quad n \in \mathcal{N}_{c}
$$

If $n_{0}=0$, one can show that $\lambda(1)<\lambda\left(r_{\kappa, 0}\right)$ and using the same argument as above it follows that $\pi$ is not an equilibrium strategy. Hence, if condition (c) does not hold then there does not exist a stable equilibrium strategy $\pi \in \mathcal{F}_{\kappa}$.

## E. Proof of Proposition 3

Proposition 3 is equivalent to the statement that if $\pi$ is a stable equilibrium strategy and $\mathcal{N}_{c}(\pi)$ is its single recurrent class, then there exists $\kappa>0$ such that

$$
\lambda(n)+(n-1) q(n)=\kappa, \quad n \geq n_{0}
$$

where $n_{0}=\min \left\{n \in \mathcal{N}_{c}(\pi)\right\}$.
Suppose that the statement is not true, then there exist state $n^{\prime}, n^{\prime \prime} \in \mathcal{N}_{c}(\pi)$ with $q(n)>0$ and $q\left(n^{\prime}\right)>0$ such that

$$
\lambda\left(n^{\prime}\right)+\left(n^{\prime}-1\right) q\left(n^{\prime}\right)>\lambda\left(n^{\prime \prime}\right)+\left(n^{\prime \prime}-1\right) q\left(n^{\prime \prime}\right)
$$

Let

$$
\kappa_{i n f}=\inf _{n \in \mathcal{N}_{c}(\pi)}\{\lambda(n)+(n-1) q(n)\}
$$

Note that

$$
\lambda\left(n^{\prime}\right)+\left(n^{\prime}-1\right) q\left(n^{\prime}\right)>\kappa_{i n f}
$$

Furthermore, note that

$$
\begin{aligned}
Q\left(n^{\prime}, \pi\right)> & \gamma e^{-\lambda\left(n^{\prime}\right)-\left(n^{\prime}-1\right) q\left(n^{\prime}\right)}+\ldots \\
& +\left(1-e^{-\lambda\left(n^{\prime}\right)-\left(n^{\prime}-1\right) q\left(n^{\prime}\right)}\right)\left(\gamma+\gamma e^{\kappa_{i n f}}\right)
\end{aligned}
$$

As $\lambda\left(n^{\prime}\right)+\left(n^{\prime}-1\right) q\left(n^{\prime}\right)>\kappa_{i n f}$, there exists $\delta>0$ such that

$$
\begin{aligned}
& \gamma e^{-\lambda\left(n^{\prime}\right)-\left(n^{\prime}-1\right) q\left(n^{\prime}\right)}+\ldots \\
& +\left(1-e^{-\lambda\left(n^{\prime}\right)-\left(n^{\prime}-1\right) q\left(n^{\prime}\right)}\right)\left(\gamma+\gamma e^{\kappa_{i n f}}\right) \\
& \quad>\gamma e^{\kappa_{i n f}+\delta}
\end{aligned}
$$

and

$$
Q\left(n^{\prime}, \pi\right)>\gamma e^{\kappa_{i n f}+\delta} .
$$

Consider the retransmission vector $\hat{q}$ given by

$$
\hat{q}(n)= \begin{cases}1, & \lambda(n)+(n-1) q(n) \leq \kappa_{i n f}+\delta \\ 0, & \text { otherwise }\end{cases}
$$

Note that

$$
Q\left(n^{\prime}, \pi, \hat{q}\right) \leq \gamma e^{\kappa_{i n}+\delta}
$$

and

$$
Q\left(n^{\prime}, \pi\right)>\gamma e^{\kappa_{i n f}+\delta} \geq Q\left(n^{\prime}, \pi, \hat{q}\right)
$$

This implies that $\pi$ is not an equilibrium strategy.

