Posting Date: Monday August 25th, 2008

Department of Computer Science
Faculty of Arts and Science

JOB POSTING – SESSIONAL INSTRUCTIONAL ASSISTANTS

Title and number of the course: CSC454H1F

Course description: Overview of the software industry, and principles of operation for successful software enterprises. Software business definition and planning; market and product planning; management of innovation, research and software development; software marketing and sales management; software manufacturing and support; financial management of high-technology ventures; human resource management and development in high-technology industries.

An estimate of the number of positions available: 1--2

An estimate of the course enrolment: 50-60

Hours of Work (hours available for each position): 54 hours

Class schedule: Lectures Mondays 6--8, Tutorials Mondays 8--9.

Sessional dates of appointment: September 1st 2008 through December 31st. Please note: This position includes the completion of any course work and marking not finished by December 31st.

Salary: $36.35* per hour, plus 4% vacation pay. *This hourly rate is derived from the Unit 1 rate, which is currently the subject of negotiations between CUPE and the university.

Qualifications: Must be familiar with the software industry per se (major sectors/segments, key players, industry structure and economics); software business models; sales/marketing/distribution methods and models common to the tech industry; the production and review of financial statements; the development of business plans; basic financial analysis; basic venture capital concepts and knowledge of the capital markets in general. Must have strong English writing and oral communication/presentation skills. Must have strong relevant academic background (e.g., MBA) and strong relevant significant (i.e., several years) real-world experience (e.g., hands-on experience in a software firm).

A brief description of the duties: Conducting a one-hour weekly tutorial session for approximately 30 students,
and grading students' work.

**Application process:** All individuals interested in this position must submit the following information by email to ugo-staff@cs.utoronto.ca and heap@cs.toronto.edu:

- an up-to-date Curriculum Vitæ;
- a completed CUPE 3902 Unit 3 application form, PDF format
  ([http://www.hrancedequity.utoronto.ca/Assets/jobs/empapp/3902u3app.pdf](http://www.hrancedequity.utoronto.ca/Assets/jobs/empapp/3902u3app.pdf))
  or WORD format
  ([http://www.hrancedequity.utoronto.ca/Assets/jobs/empapp/3903u3appword.rtf](http://www.hrancedequity.utoronto.ca/Assets/jobs/empapp/3903u3appword.rtf))
- a clear description of how you meet the qualifications listed above;
- the name of at least one reference who can comment on your teaching ability.

Pool members who are interested in this position should apply as described above.

**Closing date:** Friday August 29th, 2008, 5 pm.

This job is posted in accordance with the CUPE 3902 Unit 3 Collective Agreement. For your information: Please note that, with respect to the hiring of Sessional Instructional Assistants, the Unit 3 Collective Agreement affirms that the provisions of Article 14:03(a) of the CUPE Local 3902 Unit 1 Collective Agreement (extending preference in hiring to students enrolled in the School of Graduate Studies of the University of Toronto or prospective graduate students who have made application to be so enrolled), take precedence as between Unit 1 and Unit 3.