### CSC304 Lecture 8

Mechanism Design with Money: VCG mechanism

## **RECAP: Game Theory**

- Simultaneous-move Games
- Nash equilibria
- Prices of anarchy and stability
- Cost-sharing games, congestion games, Braess' paradox
- Zero-sum games and the minimax theorem
- Stackelberg games

## Mechanism Design with Money

- Design the game structure in order to induce the desired behavior from the agents
- Desired behavior?
  - > We will mostly focus on incentivizing agents to truthfully reveal their private information
- With money
  - Can pay agents or ask agents for money depending on what the agents report

• A set of outcomes *A* 

> A might depend on which agents are participating.

- Each agent *i* has a private valuation  $v_i : A \to \mathbb{R}$
- Auctions:
  - > A has a nice structure.
    - $\circ$  Selling one item to *n* buyers = *n* outcomes ("give to *i*")
    - $\circ$  Selling *m* items to *n* buyers =  $n^m$  outcomes
  - > Agents only care about which items they receive
    - $\circ A_i$  = bundle of items allocated to agent i
    - $\circ$  Use  $v_i(A_i)$  instead of  $v_i(A)$  for notational simplicity
  - > But for now, we'll look at the general setup.

- Agent *i* might lie, and report  $\tilde{v}_i$  instead of  $v_i$
- Mechanism: (f, p)
  > Input: reported valuations ṽ = (ṽ<sub>1</sub>, ..., ṽ<sub>n</sub>)
  > f(ṽ) ∈ A decides what outcome is implemented
  > p(ṽ) = (p<sub>1</sub>, ..., p<sub>n</sub>) decides how much each agent pays
   Note that each p<sub>i</sub> is a function of all reported valuations
- Utility to agent i : u<sub>i</sub>(ṽ) = v<sub>i</sub>(f(ṽ)) − p<sub>i</sub>(ṽ)
   "Quasi-linear utilities"

- Our goal is to design the mechanism (f, p)
  - > f is called the social choice function
  - $\succ p$  is called the payment scheme
  - > We want to several things from our mechanism
- Truthfulness/strategyproofness
  - > For all agents *i* and for all  $\tilde{v}$ ,  $u_i(v_i, \tilde{v}_{-i}) \ge u_i(\tilde{v})$
  - > An agent is at least as happy reporting the truth as telling any lie, irrespective of what other agents report

- Our goal is to design the mechanism (f, p)
  - > f is called the social choice function
  - $\succ p$  is called the payment scheme
  - > We want to several things from our mechanism
- Individual rationality
  - > For all agents i and for all  $\tilde{v}_{-i}$ ,  $u_i(v_i, \tilde{v}_{-i}) \ge 0$

> An agent doesn't regret participating if she tells the truth.

- Our goal is to design the mechanism (f, p)
  - > f is called the social choice function
  - $\succ p$  is called the payment scheme
  - > We want to several things from our mechanism
- No payments to agents

> For all agents *i* and for all  $\tilde{v}$ ,  $p_i(\tilde{v}) \ge 0$ 

> Agents pay the center. Not the other way around.

- Our goal is to design the mechanism (f, p)
  - > f is called the social choice function
  - $\succ p$  is called the payment scheme
  - > We want to several things from our mechanism

### Welfare maximization

> Maximize  $\sum_i v_i(f(\tilde{v}))$ 

 $\circ$  In many contexts, payments are less important (e.g. ad auctions)

- $\circ$  Or think of the auctioneer as another agent with utility  $\sum_i p_i( ilde{
  u})$ 
  - Then, the total utility of all agents (including the auctioneer) is precisely the objective written above

**Objective:** The one who really needs it more should have it.





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Image Courtesy: Freepik

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Implements the desired outcome. But not truthfully.

Image Courtesy: Freepik

**Objective:** The one who really needs it more should have it.





# Single-item Vickrey Auction

- Simplifying notation:  $v_i$  = value of agent *i* for the item
- $f(\tilde{v})$  : give the item to agent  $i^* \in \operatorname{argmax}_i \tilde{v}_i$
- $p(\tilde{v}): p_{i^*} = \max_{j \neq i^*} \tilde{v}_j$ , other agents pay nothing

#### Theorem:

Single-item Vickrey auction is strategyproof.



## Vickrey Auction: Identical Items

- Two identical xboxes
  - > Each agent i only wants one, has value  $v_i$
  - Goal: give to the agents with the two highest values
- Attempt 1
  - > To agent with highest value, charge 2<sup>nd</sup> highest value.
  - > To agent with 2<sup>nd</sup> highest value, charge 3<sup>rd</sup> highest value.
- Attempt 2
  - To agents with highest and 2<sup>nd</sup> highest values, charge the 3<sup>rd</sup> highest value.
- **Question:** Which attempt(s) would be strategyproof?
  - Both, 1, 2, None?

## VCG Auction

- Recall the general setup:
  - > A = set of outcomes,  $v_i$  = valuation of agent *i*,  $\tilde{v}_i$  = what agent *i* reports, *f* chooses the outcome, *p* decides payments
- VCG (Vickrey-Clarke-Groves Auction) >  $f(\tilde{v}) = a^* \in \operatorname{argmax}_{a \in A} \sum_i \tilde{v}_i(a)$  Maximize welfare

 $> p_i(\tilde{v}) = \left[\max_a \sum_{j \neq i} \tilde{v}_j(a)\right] - \left[\sum_{j \neq i} \tilde{v}_j(a^*)\right]$ *i's* payment = welfare that others lost due to presence of *i* 

### A Note About Payments

• 
$$p_i(\tilde{v}) = \left[\max_{a} \sum_{j \neq i} \tilde{v}_j(a)\right] - \left[\sum_{j \neq i} \tilde{v}_j(a^*)\right]$$

- In the first term...
  - Maximum is taken over alternatives that are feasible when *i* does not participate.
  - > Agent i cannot affect this term, so can ignore in calculating incentives.
  - > Could be replaced with any function  $h_i(\tilde{v}_{-i})$ 
    - $\circ$  This specific function has advantages (we'll see)

### • Strategyproofness:

- > Suppose agents other than *i* report  $\tilde{v}_{-i}$ .
- > Agent *i* reports  $\tilde{v}_i \Rightarrow$  outcome chosen is  $f(\tilde{v}) = a$

> Utility to agent 
$$i = v_i(a) - \left( = -\sum_{j \neq i} \tilde{v}_j(a) \right)$$

Term that agent *i* cannot affect

- > Agent *i* wants *a* to maximize  $v_i(a) + \sum_{j \neq i} \tilde{v}_j(a)$
- > f chooses a to maximize  $\tilde{v}_i(a) + \sum_{j \neq i} \tilde{v}_j(a)$
- $\succ$  Hence, agent i is best off reporting  $\tilde{v}_i = v_i$ 
  - $\circ f$  chooses a that maximizes the utility to agent i

- Individual rationality:
  - $> a^* \in \operatorname{argmax}_{a \in A} v_i(a) + \sum_{j \neq i} \tilde{v}_j(a)$  $> \tilde{a} \in \operatorname{argmax}_{a \in A} \sum_{j \neq i} \tilde{v}_j(a)$

$$\begin{aligned} u_i(v_i, \tilde{v}_{-i}) \\ &= v_i(a^*) - \left( \sum_{j \neq i} \tilde{v}_j(\tilde{a}) - \sum_{j \neq i} \tilde{v}_j(a^*) \right) \\ &= \left[ v_i(a^*) + \sum_{j \neq i} \tilde{v}_j(a^*) \right] - \left[ \sum_{j \neq i} \tilde{v}_j(\tilde{a}) \right] \\ &= \text{Max welfare to all agents} \\ &- \text{max welfare to others when } i \text{ is absent} \\ &\geq 0 \end{aligned}$$

#### • No payments to agents:

> Suppose the agents report  $\tilde{v}$ >  $a^* \in \operatorname{argmax}_{a \in A} \sum_j \tilde{v}_j(a)$ >  $\tilde{a} \in \operatorname{argmax}_{a \in A} \sum_{j \neq i} \tilde{v}_j(a)$ 

$$\begin{split} p_i(\tilde{v}) \\ &= \sum_{j \neq i} \tilde{v}_j(\tilde{a}) - \sum_{j \neq i} \tilde{v}_j(a^*) \\ &= \text{Max welfare to others when } i \text{ is absent} \\ &- \text{ welfare to others when } i \text{ is present} \\ &\geq 0 \end{split}$$

### • Welfare maximization:

> By definition, since f chooses the outcome maximizing the sum of reported values

• Informal result:

> Under minimal assumptions, VCG is the unique auction satisfying these properties.

- Suppose each agent has a value XBox and a value for PS4.
- Their value for {*XBox*, *PS*4} is the max of their two values.



Q: Who gets the xbox and who gets the PS4?

Q: How much do they pay?



### Allocation:

- A4 gets XBox, A3 gets PS4
- Achieves maximum welfare of 7 + 6 = 13



#### Payments:

- Zero payments charged to A1 and A2
  - "Deleting" either does not change the outcome/payments for others
- Can also be seen by individual rationality



#### Payments:

- Payment charged to A3 = 11 7 = 4
  - > Max welfare to others if A3 absent: 7 + 4 = 11
    - $\,\circ\,\,$  Give XBox to A4 and PS4 to A1
  - Welfare to others if A3 present: 7



#### Payments:

- Payment charged to A4 = 12 6 = 6
  - > Max welfare to others if A4 absent: 8 + 4 = 12
    - $\,\circ\,$  Give XBox to A3 and PS4 to A1
  - > Welfare to others if A4 present: 6



### Final Outcome:

- Allocation: A3 gets PS4, A4 gets XBox
- Payments: A3 pays 4, A4 pays 6
- Net utilities: A3 gets 6 4 = 2, A4 gets 7 6 = 1