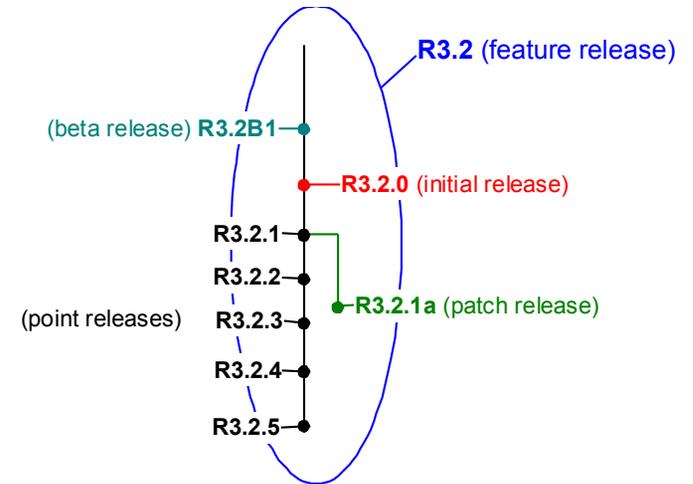
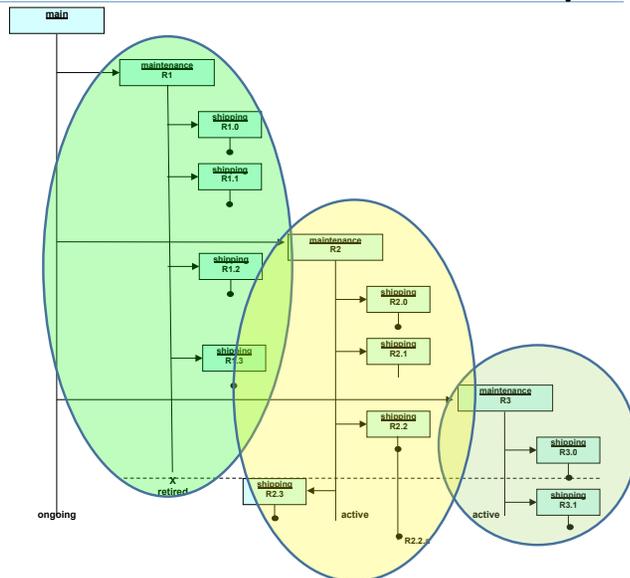


releases

concepts & terminology



another example



cost of feature releases

- considerable overhead associated with a feature release
 - system testing
 - marketing collateral
 - launch events
 - customer/partner briefings
 - new training courses & material
 - new training internally
 - burn CDs and shrink-wrap boxes
 - website downtime
 - ...

cost of feature releases (2)

- largest cost of them all
 - increased maintenance burden from supporting another version in the field
 - reproduce bugs in multiple codelines
 - decide what/when to fix
 - re-test, re-release
- maintenance releases are much less costly
 - regression tests will catch problems

simultaneous release support

- generally support 2 feature release maintenance streams
- sometimes need to support 3 or more!
- MUST try to limit this
- if not, maintenance will erode and company will not be able to respond quickly to market conditions
 - extreme is separate release per customer
- how do web apps and mobile apply?

simultaneous release support (2)

- opportunity cost of developers
 - a trained developer is a scarce and valuable resource!
 - new features or maintenance tradeoff
 - opportunity cost of maintenance is the revenue the new feature might have brought in
 - opportunity cost of feature development is customer loss due to lack of maintenance

time between releases

- feature releases are costly:
 - therefore increase the time between releases
- but, customers want more features
 - therefore decrease the time between releases
- but, they also want stability in their own IT environment
 - therefore increase the time between releases
 - sometimes customers get very sticky on old releases
 - need to make the new release compelling to end-users

time between releases (2)

- what if one customer or prospect wants a new feature?
 - new feature release?
 - probably not
- what if the market condition changes rapidly?
 - cut short current release to rush it out?
 - go back to last release, extend it, and put that out?
 - costly: because of short release cycle will need to support > 3 releases in the field.

pushing back

- a successful development manager will need to distinguish between people asking for things that can be pushed off, and truly urgent things
 - everything is presented as the latter!
- track the request back to its source, personally
 - will learn the true nature of the request
 - can deal with 80% of “urgent” requests in this manner

features in maintenance releases

- tried pushing back
- cannot justify a new feature release
- customer/prospect still wants/needs features earlier than the next scheduled feature release
- what now?

- slip new features into a maintenance release
- in theory, maintenance releases should change no externally visible program behavior (other than to correct it if faulty)
- what the heck, do it anyways
- does not have the cost of a new feature release
- why not?



features in maintenance releases (2)

- cannot introduce new code without introducing new defects
- reasons for adding code: feature, bug fix

- if fixing bugs:
 - fix 2, add 1: trend is good: -1
 - will eventually get them all – converge on quality
- if also doing new features:
 - fix 2, add 1, add new feature, add 4: trend is bad: +3 – diverging quality

negative leveraging

- the new feature is only useful to one customer
- the defects introduced as a result can negatively impact every customer
- because touching code risks breaking ANYTHING, ANYWHERE
- customers get irate if a “maintenance release” breaks previously working functionality
 - danger even when just fixing defects
 - gets much worse if adding features

release proliferation

- if your software is generally of poor quality customers will be slow to upgrade due to fear of more bugs
 - leads to supporting many releases
- **EVEN WORSE:** if customers come to fear maintenance releases the situation multiplies
 - customers may insist on patches to their maintenance level
 - turns every point release into its own maintenance stream!

mitigating the consequences

- “can we do it between releases?”
- “it’s a web app, so it’s easy”
- ugh! if absolutely forced to, then:
 - MUST have excellent regression testing environment
 - segregate new functionality with runtime configuration switch
 - code review to ensure switch off == no new code in the system
 - try not to allow this to set a precedent

versions

customized software

- a different variant of the software for important customers
 - static methods: require a distinct executable
 - dynamic methods: same executable
 - run-time switches
 - alternate dll's (.dylib, .so)
- if customization required on feature release boundary
 - evaluate if feature's dev opportunity costs are worth the revenue
- if customization required sooner
 - either:
 - carefully insert changes into the point release stream
 - `#ifdef` all code and build a unique executable for the customer
 - can we merge the changes into the next feature release?
 - nothing very palatable here
- better to build in enough configurability that customers do not require customizations
 - GUI-based configuration
 - scripting-based configuration

user extension API

- allows customers to implement their own features into the software
- nowadays called "SOA" – implemented using web methods
- danger:
 - must support the API forever more
 - even if one already exists internally:
 - clean it up
 - identify public versus private APIs
 - document it
 - train customers on it
 - hire programmers to provide help desk support on it
 - support becomes "debug the customer's code"
 - maintain it unchanged
 - do not inadvertently change behavior
- market it and sell it
 - write it once
 - support it forever?
 - » paid/unpaid?

