

# Where To Next? A Dynamic Model of User Preferences



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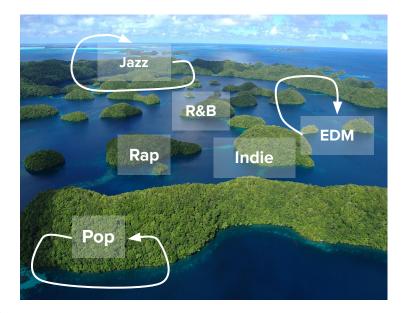
## Idea

Most recommender systems attempt to capture **simultaneous** preferences:

"Users who like A tend to like B as well"

Recommender systems are effective at **exploiting** current preferences, but are less efficient at **exploring**.

**Diversity of consumption** is positively associated with *user conversion and retention*.

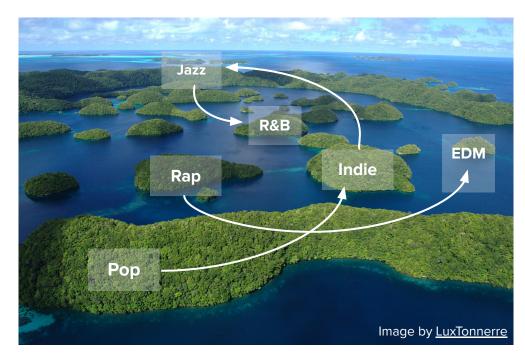


## Idea

Users' consumption **changes over time**.

Can we learn **structure** underlying users' trajectories?

This could provide a map we can use to **introduce meaningful diversity**.





### Idea

Research question:

"How well does preference for A at time t predict preference of B at time t+1?"

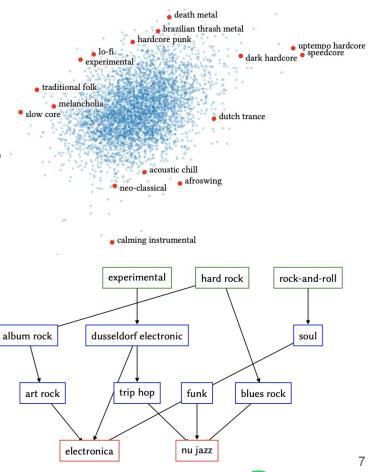
Our proposal: Preference Transition Model (PTM).



**Spotify** 

## Background

- **Dynamic collaborative filtering**, for example dynamic matrix factorisation methods, or tensor-based approaches.
- Sequential recommender systems. In this work, we focus on obtaining interpretable insights into how user preferences change ithe long term.
- Diversity in recommender systems.
- Estimation of relationships between multivariate processes.





## Dataset

#### Microgenres

> 4000 **fine-grained musical genres**. We associate each song to a single genre.

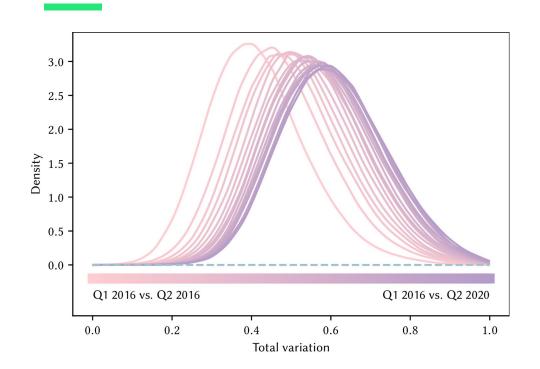


#### Longitudinal consumption traces

Stream counts for 100k UK Premium subscribers. **Spans 2016-2020,** aggregated per quarter.

•••			use	r 3	t =	1	t =	<b>= 2</b>			<i>t</i> = T
	u	ser 2	t	= 1	t	= 2		•••		t = T	3
user 1		t = 1		t =	2	•••		t =	T		2
рор		40		0		•••		3		4	
rock		3		4				23			57
•••										2	
edm		0		0				61			

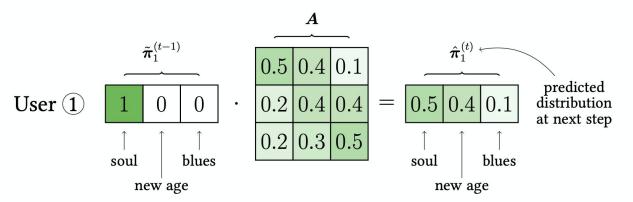
# Preferences Are Shifting



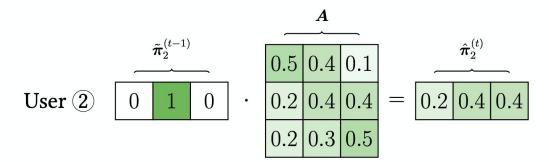
For each user, we measure the distance between streams in 2016 Q1 and streams in future periods.

Users' consumption is drifting over the years.





"If you listen to soul, you will likely listen to new age next"



"If you listen to *new age*, you will likely listen to *blues* next"

Relations between genres are not necessarily *symmetric* 

The matrix **A** encodes the graph structure between the genres



Weighted adjacency matrix of the **Genre Interaction** 

**Graph (GIG)** 



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# Preference Transition Model (PTM): key features

#### **Notation**

Genre counts at time t

$$\boldsymbol{n}_{i}^{(t)} = \left(n_{i1}^{(t)}, \dots, n_{iN}^{(t)}\right)$$

User activity at time t

$$\xi_i^{(t)} = \sum_{j=1}^N n_{ij}^{(t)}$$

Genre distribution at t

$$\boldsymbol{\pi}_i^{(t)} = \boldsymbol{n}_i^{(t)} / \xi_i^{(t)}$$

Preference transition matrix

$$A = \{a_{jk}\} \in [0,1]^{N \times N}$$

$$eta_i^{(t)} \sim ext{Poisson}\left(\xi_i^{(t-1)}\right),$$
  $m{n}_i^{(t)} \mid \xi_i^{(t)}, \tilde{m{\pi}}_i^{(t-1)} \sim ext{Multinomial}\left(\xi_i^{(t)}, \tilde{m{\pi}}_i^{(t-1)} m{A}\right)$ 

Key feature 1:
Exponentially
weighted moving
average distribution

$$\tilde{\boldsymbol{\pi}}_i^{(t)} = (1 - \gamma)\tilde{\boldsymbol{\pi}}_i^{(t-1)} + \gamma \boldsymbol{\pi}_i^{(t)}$$

Global exploration parameter  $\gamma \in [0, 1]$ 

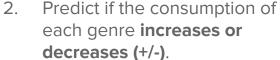
Key feature 2:
Poisson-Multinomial
two-stage distribution

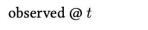
User activity and genre distributions are modelled **separately**.



## Model evaluation: three tasks

Minimise **total variation** between observed and predicted genre distributions.

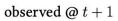






observed @ t







+

predicted @ t+1



observed change



predicted change

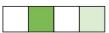


Predict which **new genres** will be streamed.



with respect to *t-1* or entire streaming history

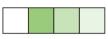
observed @ t

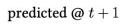


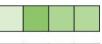




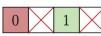
observed @ t+1







observed new genres

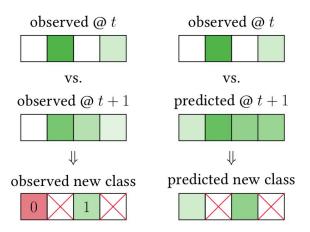


predicted new genres



## **Predictive Performance**

Based on streams up to time T, can we **predict discoveries** at time T+1?



	New classes (all)				
Model	ROC-AUC	PR-AUC			
PTM ( $\gamma = 0.360$ )	0.889	0.039			
Poisson AR	0.854	0.033			
DPF, $K = 5$	0.849	0.016			
NMF, $K = 50$	0.853	0.025			
Previous obs.		_			



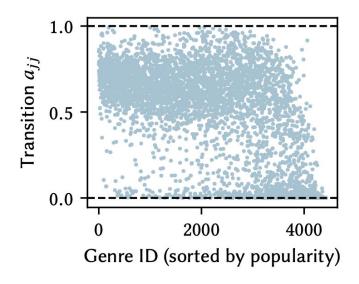
## **Predictive Performance**

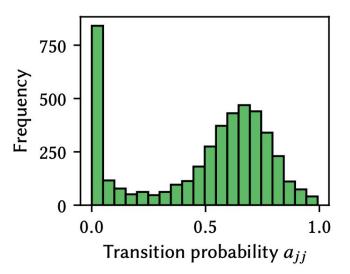
The PTM has the best performance for all tasks.

	Total variation	Plus-minus (+/-)	New clas	sses (t)	New classes (all)	
Model	TV	ROC-AUC	ROC-AUC	PR-AUC	ROC-AUC	PR-AUC
PTM ( $\gamma = 0.360$ )	0.378	0.698	0.944	0.267	0.889	0.039
Poisson AR	0.416	0.663	0.915	0.190	0.854	0.033
DPF, $K = 5$	0.909	0.512	0.849	0.051	0.849	0.016
NMF, $K = 50$	0.509	0.646	0.914	0.189	0.853	0.025
Previous obs.	0.389	0.581	0.639	0.221	_	_

## Structure of the Transition Matrix

The transition matrix we learn is **interpretable**: **diagonal elements** tend to be large, since users that liked a given genre will probably like it also in the near future.

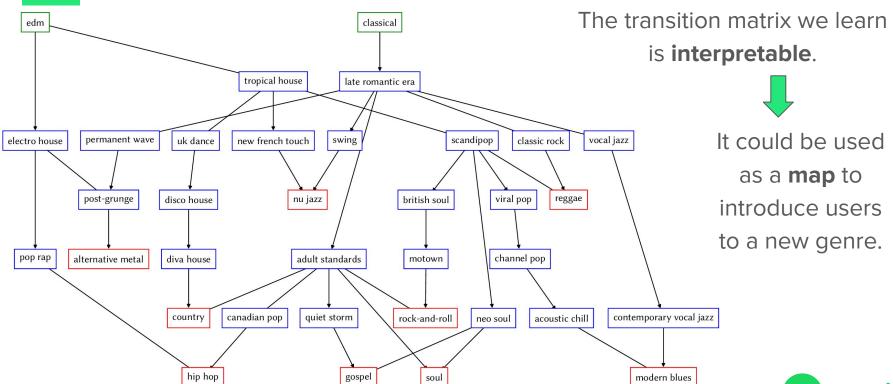






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## Structure of the Transition Matrix



**Spotify** 

Dafna Shahaf and Carlos Guestrin. 2010. Connecting the Dots between News Articles. ACM SIGKDD International Conference on Knowledge Discovery and Data Mining (KDD '10).

## Other datasets

#### The PTM has also been tested for:

- Prediction of movie tags (MovieLens),
- Prediction of music genres (Last.fm),
- Restaurant recommendations (Yelp).

Dataset	М	N	T	Interval	Start	End
Spotify	10000	4430	18	Quarter	Q1 2016	Q2 2020
Last.fm	450	1500	6	Quarter	Q3 2007	Q4 2008
MovieLens	1320	1128	5	Year	2015	2019
Yelp	1808	192	5	Year	2015	2019

		Total variation	Plus-minus (+/-)	New classes (t)		New classes (all)	
Dataset	Model	TV	ROC-AUC	ROC-AUC	PR-AUC	ROC-AUC	PR-AUC
MovieLens	PTM ( $\gamma = 0.495$ )	0.601	0.685	0.800	0.269	0.790	0.134
	Poisson AR	0.637	0.661	0.740	0.207	0.704	0.090
	DPF, $K = 5$	0.791	0.548	0.736	0.155	0.724	0.072
	NMF, $K = 50$	0.637	0.650	0.782	0.226	0.769	0.108
	Previous obs.	0.618	0.558	0.622	0.179	_	_



# Takeaways

There are **consistent patterns** explaining how user preferences shift over time.

The proposed **Preference Transition Model (PTM)** provides a **simple** and **interpretable** statistical framework for
estimating users' trajectories.

This could be used to **increase diversity** within recommender systems.





# Thanks! Questions?

